Akerman

Pedro A. Freyre

Shareholder
Chair, International Practice

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Practices

Corporate

Representative Clients

Aquachile, Inc.

Bellstar Development LLC

Brickell Financial Service Motor Club, Inc.

Crossroad Financial, LLC

Cuba Tours and Travel, Inc.

Kepler Constructora S.A, De C.V.

Mapfre Asistencia Compañía Internacional de Seguros y Reaseguros, S.A.

Mayrsohns International Trading Co. Inc.

Midwest Employers Casualty Company

Millenium Foods International, LLC

Navalia Constructions, S.R.L.

Northern Alberta Institute of Technology, A/K/A N.A.I.T.

Regions Financial Corporation

Room Mate Hotels

Salmones Pacific Star, S.A.

As chair of Akerman's International Practice, Pedro Freyre's practice focuses extensively on inbound foreign investment in the U.S. and outbound U.S. investment in Latin America. His work includes general corporate work, insurance regulation, acquisitions and dispositions, environmental regulation, international transactions, cross-border due diligence, and the formation of complex joint venture agreements with governmental and private entities in Latin America, Europe and Africa.

Additionally, Pedro has established himself as a regular advisor on Cuba and Spain, and has been extensively quoted on matters related to Cuba in local and national media and is recognized as an expert at a national level on the U.S. Embargo on Cuba. He is the immediate past chair of the Cuba Committee of the Miami Chamber of Commerce and is a member of the Chamber's Board of Directors. He is a Lecturer at Law at Columbia University School of Law where he teaches a seminar on Cuba.

Areas of Experience

Banking, Lending & Structured Finance

Corporate Restructuring

Cuba

SunTrust Bank

Tam Brazilian Airlines

Telefonica Moviles D/B/A/ Guatemala y El Salvador

Telefonica Moviles , S.A., and Otecel, S.A.

The Lincoln National Insurance Company

Universal Aircraft Parts, Inc.

VaCuba, Inc.

Education

J.D., University of Miami School of Law, 1974

B.A., University of Miami, 1971; *magna cum laude*

Bar Admissions

Florida

EB-5 Immigrant Investor Program

International

International Trade & Customs

Latin America & the Caribbean

Representative Experience

- **Mapfre Insurance Group** - Lead Counsel in the U.S. and Chief Operating Officer for Spain's largest insurance group. Work includes mergers and acquisitions, due diligence, re-insurance, regulatory audits and dispute resolution, corporate financing, lobbying, management of major class action litigation, employee relation issues, purchase and sale of commercial property, investment regulation and corporate structuring and reengineering and state regulation.
- **HBA Insurance Group** - One of the largest closely held independent insurance agencies in South Florida. Work includes; mergers and acquisitions, errors and omissions management, debt structuring, shareholders agreements, negotiation of commercial leases, employment agreements, agent contracts.
- **Cuba Issues** - Structuring licensed transactions, representation of individuals and corporations before the Office of Foreign Assets Control, response to audits, negotiations on proposed fines, requests for licenses and research and drafting of opinion letters for foreign entities on permitted activities in relation to Cuba.
- **Dow Chemical** - General Counsel for Latin American Division. Work includes acquisitions and dispositions, environmental regulation, corporate governance, licensing of intellectual property, formation of complex joint venture agreements with governmental and private entities in Latin America, distribution agreements, and crisis management.
- Special Counsel in the sale of $250M of medical equipment and services to a developing country.
- Lead counsel in sale of medical equipment to Republic of Ecuador.
- Negotiated the acquisition of a major Aquaculture business in Latin America involving three jurisdictions.
- Due diligence coordination for multi-jurisdiction bid by a

European company in the acquisition of automotive industry assets.

- Coordinated the submission and presentation of a major public bid in Latin American for a publicly traded U.S. company.
- Counsel to commodity brokerage firm dealing in the sale of Latin American raw materials and Agricultural products to China.
- Counsel to SunTrust Bank in the financing of mega-yatchs.
- Mediation of international, commercial, and corporate disputes.

Awards & Recognition

- Florida Immigrant Advocacy Center 2001, "Liberty and Justice for All" Award
- Morehouse College 2003, "Ghandi, King, Ikeda" Community Award

Published Work & Lectures

- *Guide to Doing Business in Florida*, Co-Author, Trade Regulations, August 2011
- University of Iowa College of Law, *Journal of Transnational Law & Contemporary Problems*, "Cuban National Reconciliation: A Model for Healing the Cuban Nation," Vol 14, Number 2, Fall 2004
- University of Iowa College of Law, *Journal of Transnational Law & Contemporary Problems*, "Helms-Burton: The Dilemma of Hard Wiring Policy," Vol. 14, Number 1, Spring 2004
- Greater Miami Chamber of Commerce, "The Trade Impact of Free Cuba," 1994, 2004
- *Florida Journal of International Law*, "Environmental Law-Mexico and Beyond," Spring 1992, Volume VII, Number 1, CLE Legal Aspects of Doing Business in Latin America
- Environmental Regulation in Mexico, 1992, CLE
- The Florida Bar, "U.S. Export Controls International Legal Manual," 1988
- Cuban-American Bar, "Export Controls in the U.S. Latin American Lawyer's Conference," 1984

- International Section of the Florida Bar, "*Responding to an OFAC Audit*," Fall 2010
- Bio-conference, "Cuban Bio-tech Patents in to U.S.," 2011

Professional Memberships & Activities

- The Florida Bar, Member
- The State Bar of Michigan, Inactive
- Cuban-American Bar Association, Member
- Florida Insurance Council, Past Member
- Florida International University, School of International and Public Affairs, Board Member
- Greater Miami Chamber of Commerce, Cuba Committee, Immediate Past Chairman
- FACE-Facts About Cuban Exiles, Past Chairman
- Cuban Judicial Forum, Chair
- CABA on Cuba Committee
- Community Relations Board of Miami-Dade County, Past Chairman
- Florida Immigrant Advocacy Center, Past Board Member and Treasurer
- American Bar Association, Young Lawyers Division, Vice-Chair Tax Section, 2008-2009

Related Professional Experience

- Lecturer at Law Columbia University School of Law
- Mapfre Insurance Group, Executive Vice President and Chief Operating Officer, Florida
- Dow Chemical Latin America, General Counsel & Director of Government and Public Relations
- Adjunct professor, International Relations, Florida International University

Other Languages

- Portuguese

- Spanish