

Press Release

Akerman Partner Dale Cohen Named as Co-Chair of the IFA Women's Franchise Committee's New York and New Jersey Chapter

September 7, 2021

Top 100 U.S. law firm Akerman LLP is pleased to announce that Corporate partner Dale Cohen was recently named as co-chair of the prestigious International Franchise Association (IFA) Women's Franchise Network Committee for New York and New Jersey.

The IFA's Women's Franchise Networks develop relationships with women franchising professionals and address issues, share ideas, and propose solutions related to franchising. The groups, launched in 2002, cover 24 individual markets across the United States and Canada

Cohen focuses her practice on domestic and international franchising, distribution, and licensing law. Dale advises new emerging brands as well as widely recognized mature brands with respect to structuring and implementing their franchise, distribution, and licensing programs. Her experience includes drafting franchise, master franchise, and license agreements and preparing domestic and international franchise and master franchise disclosure documents (FDDs); securing registration and/or exemptions from applicable franchise and business opportunity laws in the United States and abroad; structuring, drafting and negotiating

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complex system-wide supplier agreements; establishing and helping to implement domestic and international franchise compliance programs; and, counseling franchisors on a variety of franchise relationship issues, such as franchise termination and strategies to avoid and resolve franchisee disputes.

In addition, Cohen routinely drafts and negotiates commercial manufacturing, distribution, and supply contracts across a variety of industries, ranging from the food and beverage industry to the technology, appliances, and retail product industries.

Cohen also has a wealth of experience in franchise-related mergers and acquisitions, including assisting private equity firms with the purchase and sale of franchise systems, sophisticated franchise-related financing transactions, including the securitization of a franchisor's royalty stream, and general corporate law.

About Akerman

Akerman LLP is a top 100 U.S. law firm recognized among the most forward thinking firms in the industry by *Financial Times*. Its more than 700 lawyers and business professionals collaborate with the world's most successful enterprises and entrepreneurs to navigate change, seize opportunities, and help drive innovation and growth. Akerman is known for its results in middle market M&A and complex disputes, and for helping clients achieve their most important business objectives in the financial services, real estate and other dynamic sectors across the United States and Latin America.