

Practices

Technology Transactions

Akerman's dedicated Technology Transactions Team provides practical and business-oriented solutions for technology and technology-enabled clients across a variety of sectors. This team guides key issues in M&A transactions, negotiates high-value contracts with critical systems providers, establishes collaborative frameworks with key business partners, and supports operational optimization and compliance.

Drawing on our M&A, Venture Capital, Private Equity, Intellectual Property, Tax, Finance, Capital Markets, and Consumer Financial Services, Data and Technology (CFS+) practices, we provide clients with streamlined, fully integrated technology transactions counsel. From due diligence, structuring, and negotiating multifaceted sourcing and strategic alliances to navigating and complying with cybersecurity, data privacy, and data management aspects, we regularly advise on market-competitive terms and use our experience to drive value.

Our team represents a broad spectrum of private equity firms and companies across a variety of industries, including aerospace and defense, medical devices, pharmaceuticals, software, consumer products, cybersecurity, ecommerce, education, energy, fintech, gaming, hardware, sports and transportation.

What We Do

Structuring, negotiating, and counseling for:

Connect With Us



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Our Team

Related Work

Capital Markets
Consumer Financial Services, Data and Technology (CFS+)
Corporate
Corporate Finance and Lending
Data Privacy and Security
Intellectual Property
Intellectual Property Licensing
Intellectual Property Transactions and Due Diligence
M&A and Private Equity
Tax

- Commercial terms and related due diligence in M&A transactions
- Software, cloud, subscription, and as-a-service agreements
- Strategic licensing, development, collaboration, procurement, and distribution deals
- OEM, distribution, and reseller agreements
- Technology infrastructure transactions
- Manufacturing and supply agreements
- MSP, MSSP and other outsourcing transactions
- Lead-gen, affiliate, and other revenue generating agreements and programs
- Compliance and regulatory frameworks
- Payments
- Artificial Intelligence and Machine Learning-based Software