

People



Marcy Hahn-Saperstein

Deputy Chair, Healthcare Practice Group
Co-Chair, Senior Living & Care Sector Team

Boca Raton
T: +1 561 862 4044

marcy.hahn-saperstein@akerman.com
vCard

[Connect With Me](#)

With a background in healthcare finance and as in-house general counsel to a hospital system, Marcy Hahn-Saperstein now serves as outside general counsel to hospitals, senior living facilities, physician groups and other healthcare providers. In this capacity, she structures, drafts, negotiates, and performs regulatory analyses for, a variety of corporate transactions. Marcy serves as Deputy Chair of Akerman’s Healthcare Practice Group and the Co-Chair of its Senior Living & Care Sector Team.

On behalf of healthcare providers, Marcy drafts and negotiates equity and asset purchases, including physician practice acquisitions, mergers, restructurings, joint venture arrangements, facility and equipment leases, professional and administrative services agreement, facility management agreements, and other agreements that arise in the operation of their business. She also assists her clients with licensing issues, including obtaining approvals from regulatory agencies for initial licensure or as necessitated by M&A-related changes of ownership, and she counsels clients on corporate governance matters, including the preparation of shareholder agreements, operating agreements, and equity or asset buy/sell agreements.

Marcy previously served as interim general counsel and secretary for Boca Raton Regional Hospital and its affiliates. Prior to her legal career, she was a commercial healthcare banker, managing a nine figure loan portfolio to the healthcare industry for the US subsidiary of National Westminster Bank, then one of the largest banks in the U.K. Marcy’s varied professional experience provides her with particular insight into the complex business and regulatory challenges facing the healthcare sector.

Notable Work

Multi-Hospital System: Represented a multi-hospital system in New York in the structuring, drafting, and negotiating of a transaction with a large physician group providing professional and administrative services to six of the hospitals and providing

Areas of Experience

Healthcare
Healthcare M&A and Joint Ventures
Hospitals and Health Systems
Physician Transactions and Health Ventures
Senior Living and Care
Healthcare Fraud and Abuse
Health and Life Sciences

Education

J.D., Benjamin N. Cardozo School of Law, 1994, cum laude, *Cardozo Law Review*, Editor
B.A., University of Pennsylvania, Communications, 1987

Admissions

Bars

Florida
New York

Related Content

Akerman Hosts Virtual Lunch and Learn titled “Medicare Advantage in the Senior and Long Term Care Industry”
March 31, 2025

Akerman Sponsors Annual Broward Health Ball
April 20, 2024

Marcy Hahn-Saperstein to Speak on Health Law
February 13, 2024

administrative services to the overall system and related space and equipment leases.

Physician Practice Divorce and Dissolution: Represented a 19-physician radiology practice through a complex business divorce and eventual dissolution, including drafting and negotiating the termination and release documents and guiding the client through the liquidation process.

CCRC Licensure: Represented a Florida not for profit sponsor in the licensing of its affiliated continuing care retirement community, including independent living, assisted living, and a memory care unit.

Change of Ownership: Represented a closely held mail order pharmacy and durable medical equipment provider through the change of ownership process with regard to licensure and Medicaid participation in all 50 states plus various territories arising from an \$80 million private equity transaction.

Related Professional Experience

- Interim General Counsel and Secretary, Boca Raton Regional Hospital and affiliates
- National Westminster Bank USA, commercial banker to the healthcare industry, managing a nine figure commercial loan portfolio comprised solely of companies in the healthcare industry, including acute care and specialty hospitals, nursing home chains and health care industry suppliers
- Law Clerk to the Honorable Shelby Highsmith, U.S. District Judge, Miami, Florida

Published Work and Lectures

- [Health Law Rx Blog](#), Co-Editor & Contributor
- University of Florida (UF) Law's Health Law Association, Speaker, "What is Health Law?" February 13, 2024
- Health Law Rx Blog, Co-Author, "Fix Your Weak Links in Your Medicaid Claims," February 16, 2023
- Florida Bar Health Law Section's Course on Representing the Physician 2023, Speaker, "KRAMER vs. KRAMER (M.D., P.A.): Negotiating a Physician Practice Divorce with Less Drama," February 3, 2023
- Health Law Rx Blog, Co-Author, "Florida Medicaid Providers: Action is Required by October 1, 2022," September 15, 2022
- Health Law Rx Blog, Author, "Don't Just Phone It In – Avoiding Fraud in Telehealth Contracts," August 1, 2022
- Health Law Rx Blog, Co-Author, "As COVID-19 Spreads, Florida Pharmacists' Scope of Practice Expands," June 18, 2020
- Health Law Rx Blog, Author, "It's More Than PPE – Infection Control in Different Facility Settings," April 10, 2020
- Health Law Rx Blog, Co-Author, "COVID-19: Florida Executive Order on Elective Healthcare Services," March 25, 2020
- Health Law Rx Blog, Author, "Possible Changes to Stark Law in 2019," March 27, 2019
- Health Law Rx Blog, Author, "Derailing the Gravy Train - Trump Unveils Plan to Reduce Drug Prices," May 21, 2018
- *Miami Today*, Quoted, "Private Equity Funds and Hospitals Targeting More Physician Practices," August 30, 2017

- Health Law Rx Blog, Author, “Potential Implications to the ACA Under the Incoming Republican Administration - Part III: Hospitals,” January 24, 2017
- Health Law Rx Blog, Author, “The AHA’s Letter to Santa Claus,” January 9, 2017
- Akerman Practice Update, Author, “New Year, New Resolutions, New Safe Harbors,” January 4, 2017
- The Florida Bar, Health Law Section Newsletter, Author, “Hospital Acquisitions of Physician Practices,” Vol. XVII, No.9, May 2016
- American Health Law Association, Co-Presenter, “The Anatomy of a Physician Practice Acquisition,” October 2015

Affiliations

- Akerman Foundation, Board of Directors, 2022-Present
- The Florida Bar, Health Law Section, Executive Council Member
- American Health Law Association, Member
- National Multiple Sclerosis Society, Mid-South Florida Chapter, Past Chair

Honors and Distinctions

- *Best Lawyers*, 2018-2025, Listed in Florida for Health Care Law
- *Palm Beach Illustrated Magazine* 2022, Listed as a “Top Lawyer” for Healthcare Law