

People



Ronald S. Kornreich

Partner, Real Estate

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Ronald Kornreich is a partner in Akerman's Real Estate Practice Group and a member of Akerman's *Chambers USA* - nationally recognized Hospitality Sector Team. He is a highly versatile transactional lawyer with more than 25 years' experience representing clients in a wide range of commercial transactions, including acquisitions, joint ventures, financings, license agreements, and general real estate and corporate matters.

Ron advises his clients on all facets of hospitality industry transactions. His clients include owners, operators and developers of hotels, resorts and mixed-use real estate developments throughout the United States and around the world. His experience includes representing buyers and sellers of individual hotel assets, portfolios and management companies, negotiating management agreements involving virtually all of the major hotel brands as well as independent operators, and assisting borrowers in complex financing arrangements. He also counsels clients on hotel franchise agreements and branded residential license agreements as well as equity investments in and recapitalizations of hospitality assets.

Ron uses his hospitality industry knowledge and real-world experience to provide smart, practical advice to his clients and help them achieve their business objectives.

In addition to his strong concentration in hospitality, Ron focuses on other commercial real estate transactions, including in the multifamily, senior living, student housing, office and retail sectors. He represents real estate sponsors and financial partners in the formation of joint ventures for both development projects (including within opportunity zones) and operating assets, including for one-off joint ventures, programmatic relationships, and preferred equity ventures. He also represents buyers and sellers in acquiring and disposing of assets.

A native New Yorker, Ron has lived in both New York and Florida and is admitted to practice in both states.

Notable Work

Areas of Experience

Real Estate
 Distressed Transactions and Corporate Restructuring
 Hospitality
 Investment Management
 M&A and Private Equity
 Real Estate Acquisitions and Sales
 Restaurant
 Senior Living and Care
 Health and Life Sciences
 Financial Services
 Hospitality Acquisition and Development
 Qualified Opportunity Zones
 Multifamily Development and Acquisitions

Education

J.D., Fordham University School of Law, 1996, cum laude, Order of the Coif; *Fordham Law Review*, Associate Editor
 B.S., Cornell University, 1993

Admissions

Bars

Florida
 New York

Related Content

Leisure Law Insider (Vol. 2) - Winter 2024
 Winter 2024

Leisure Law Insider (Vol. 1) - Fall 2023
 Fall 2023

Record Number of Akerman Lawyers Named to *The Best Lawyers in America* 2024 Guide
 August 22, 2023

Mixed-Use Resort: Represented a development group in the negotiation of a hotel management agreement and residential branding agreements for a mixed-use resort community to be developed in Papagayo, Guanacaste, Costa Rica

Joint Venture: Represented the owner of a Miami Beach hotel in a complex series of transactions which included the establishment of a joint venture with an adjacent hotel to create a combined expanded hotel

Refinancing: Represented the owner of a full-service Manhattan hotel in a complex refinancing

Joint Ventures: Represented Spandrel Development Partners in joint ventures for the development of multifamily rental properties in South Carolina, North Carolina, and Georgia

Hotel Acquisition: Represented Credit Suisse Asset Management, who, together with real estate funds managed by Trinity Fund Advisors LLC, acquired The Diplomat Beach Resort in Hollywood, Florida

Hotel Acquisition: Represented Host Hotels & Resorts in its acquisition of the Don CeSar Hotel in St. Pete Beach, Florida

Multifamily and Student Housing Acquisitions: Represented investment groups in the acquisition of multifamily and student housing properties throughout the United States and in connection with the formation and negotiation of related joint ventures

Published Works and Lectures

- *New York Law Journal*, Author, "Looking Ahead: Management and Franchise Agreements in a COVID-19 World," May 19, 2020
- *Hotel Business*, Co-Author, "Hotel Closures Due to COVID-19: What to Consider," April 20, 2020
- Cornell Hotel Society New York City, Panelist, "The Tenth Annual Big Apple Update Panel & Luncheon," October 25, 2018
- *Law360*, Author, "[Alternatives To Key Money In Hotel Management Agreements](#)," December 6, 2017
- *RealShare New York*, Moderator, "Battle of the Outer Markets: Is the Bronx the Next Brooklyn? Plus, Will Queens Continue Its All-Star Reign?," October 12, 2017
- *Connect New York*, Moderator, "Shaping the Skyline: Insights from Industry Leaders," September 19, 2017
- Florida International University Chaplin School of Hospitality & Tourism Management, Hospitality Asset Management Class, Guest Lecturer, "Hotel Management Agreements: The Battle for Control," February 13, 2017
- *Hospitality Technology*, Co-Author, "Who is Liable After a Hotel Data Breach: Owners or Operators?," February 10, 2017

Honors and Distinctions

- *The Best Lawyers in America*, 2024, Listed in New York for Leisure and Hospitality Law