

People



Nailah I. Tatum

Partner, Real Estate

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vCard

Nailah Tatum focuses her practice on commercial real estate transactions, including valuable experience representing developers, landlords, tenants, lenders, investors, educational institutions (charters schools, universities, and colleges), and governmental entities in connection with the acquisition, development, financing, leasing, and disposition of real estate. She also has experience with title matters and can provide title insurance and closing services for commercial transactions.

Moreover, a background in business informs Nailah's navigation of the complex relationship between the business and legal needs of her clients as she assists them with due diligence investigations and advises on general contracting, compliance, and regulatory matters.

Published Work and Lectures

- *GlobeSt*, Interview, "How New Post-Enron Accounting Rules Could Impact CRE Tenants," May, 2017
- *GlobeSt*, Interview, "What Real Estate Tenants Need To Know About FASB Accounting Standards," April, 2017
- Pennsylvania Municipal League, Speaker, "New Procurement and Contracting Practices and Realities," February 2013
- PBI Seminar, Speaker, "Boilerplate Clauses in Contracts: Use at Your Own Risk," June 2012
- Presentation to the County Commissioners Association of Pennsylvania, Speaker, "Financial Management and State Contracting," April 2010
- Pennsylvania Bar Institute, Author, Cooperative Purchasing Outline, July 2009
- Lorman Seminar, Speaker, "General Overview of the Plat and Subdivision Process," September 2008

Related Professional Experience

Areas of Experience

Real Estate
Commercial Leasing and Development
Public-Private Partnerships
Real Estate Acquisitions and Sales
Residential Land Acquisitions and Development
Multifamily Development and Acquisitions

Education

M.B.A., Pennsylvania State University, 2005
J.D., Dickinson School of Law of The Pennsylvania State University, 2005
B.S., Florida A&M University, 2002

Admissions

Bars

Florida
New Jersey
Pennsylvania

Courts

Florida Supreme Court
Supreme Court of New Jersey
Supreme Court of Pennsylvania
U.S. District Court, District of New Jersey
U.S. District Court, Eastern District of Pennsylvania
U.S. District Court, Western District of Pennsylvania

Related Content

Akerman Expands Real Estate Strength with Partner Nailah Tatum in Tallahassee
July 11, 2022

- FedEx Ground, Business Transactions Group, Secondment, 2013-2014