

People



Kelly M. Otis

Partner, Real Estate

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vCard

Kelly Otis focuses her practice on commercial real estate transactions. Kelly regularly represents purchasers, sellers, and developers with the acquisition, development, financing, sale and lease of commercial real estate, including the drafting and negotiation of contracts, leases and loan documents, assistance with due diligence, and drafting of reciprocal easement agreements, covenants, escrow agreements, and other closing documents. She counsels clients on complex title issues and defects and their potential impact on development.

She frequently assists out-of-state clients and attorneys who require the services of North Carolina counsel, both in connection with title issues and local counsel opinions. In addition, Kelly represents financial institutions on the documentation, negotiation and closing of commercial real estate secured loans, construction loans, and loan modifications.

Notable Work

Data Center Developer: Represented a national data center developer in the purchase, development, leasing and management of multiple data centers from single user build-to-suit facilities to multi-tenant data centers.

Mixed-Use Development: Represented a developer of a mixed-use development of medical, office, and retail space in a primary retail corridor in land acquisition, financing, and drafting and negotiation of reciprocal easement agreements and covenants, conditions and restrictions

Regional Financial Institution: Represented a regional financial institution on real estate acquisition, development, and construction loans for commercial facilities

Affiliations

- North Carolina Bar Association, Real Property Section, Member

Areas of Experience

Real Estate
Real Estate Acquisitions and Sales
Real Estate Financing
Data Centers and Digital Infrastructure
Commercial Leasing and Development
Multifamily Development and Acquisitions
Renewable Energy and Electric Power

Education

J.D., Wake Forest University School of Law, 2002,
Wake Forest Intellectual Property Law Journal,
Editor-in-Chief
B.A., Purdue University, 1998

Admissions

Bars

North Carolina

Courts

U.S. District Court, Middle District of North Carolina

Related Content

Akerman Partner Kelly Otis Named Among *Triad Business Journal's* 2024 Outstanding Women in Business
February 21, 2024

Nine Akerman Attorneys Named Legal Elite by *Business North Carolina*
January 05, 2024

Record Number of Akerman Lawyers Named to *The Best Lawyers in America* 2024 Guide
August 22, 2023

- Forsyth County Bar Association, Member
- North Carolina State Bar, 21st Judicial District, Member
- *Best Lawyers*, 2024-2025, Listed in North Carolina for Real Estate Law
- *Business North Carolina* Magazine, 2024, Recognized as a member of the “Legal Elite” for Real Estate Law
- *Triad Business Journal*, 2024, “Outstanding Women in Business,” Honoree