

People



Mario Fallone

Co-Chair, Venture Capital and Emerging Growth Companies
Practice
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vCard

Mario Fallone focuses his practice on venture capital, private equity, and general corporate matters, with an emphasis on representing startups, strategic investors, and venture capital funds in all aspects of venture financings, including initial and follow-on financings with preferred equity and convertible debt structures. Prior to rejoining private practice, Mario worked in the alternative investment space, most notably with venture capital/angel, real estate, and feature film investments.

Published Work and Lectures

- 2025 Florida Venture Capital Conference, Moderator, “State of the Capital Markets,” March 3, 2025
- 2024 Florida Venture Capital Conference, Moderator, “State of the Capital Markets,” February 1, 2024

Honors and Distinctions

- *Chambers USA*, 2015-2024, Ranked in New York (Upstate) for Corporate/M&A
- *Chambers USA*, 2015-2017, Ranked “Up and Coming” in New York
- *Best Lawyers*, 2023, Named “Lawyer of the Year” for Venture Capital Law in Rochester, New York
- *Best Lawyers*, 2019-2025, Listed in New York for Business Organizations (including LLCs and Partnerships), Corporate Law, Leveraged Buyouts and Private Equity Law, Mergers and Acquisitions Law, and Venture Capital Law
- Upstate Capital Association of New York, Transaction Professional of the Year, 2018

Areas of Experience

Corporate
Corporate Finance and Lending
Venture Capital and Emerging Growth Companies
M&A and Private Equity

Education

J.D., Harvard Law School, 1999
B.A., Hamilton College, 1996, summa cum laude

Admissions

Bars

New York

Related Content

Akerman Co-Hosts Exclusive Venture Capital Networking Breakfast with Supernode Ventures
Wednesday, May 21, 2025

Akerman Co-Hosts Networking Breakfast in New York with Armory Square Ventures
April 09, 2025

Akerman Co-Hosts Exclusive Venture Capital Networking Breakfast in New York
April 08, 2025