

People



Luis Cortes

Associate, Real Estate

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vCard

Luis Cortes works with clients to secure regulatory approvals in the areas of land use and alcohol beverage law, with significant experience in state and municipal alcoholic beverage license requirements, tied-house laws, and enacted federal legislation.

With a focus on the hospitality sector, Luis' experience spans multistate licensing matters, as well as the State of Florida, including the City of Miami, City of Miami Beach, City of North Miami, City of North Miami Beach, City of Aventura, City of Miramar, City of Stuart, unincorporated Miami-Dade County, Broward County, Palm Beach County, and Pasco County, among others.

Luis guides clients through the extensive approval process for business and alcoholic beverage license applications, including preparing, completing, and expediting submittal for processing of applications to ensure issuance of new and transfer of existing licenses, while meeting the overarching goal and project deadlines of his clients.

Notable Work

Alcoholic Beverage Licenses: Guide clients in preparing applications for new alcoholic beverage licenses, changes to existing licenses, brand and label registrations, and obtaining certificate of use, business tax receipt, occupant load certificate, and resort tax registrations, among other regulatory requirements.

Permits and Concession Agreements: Assist in preparing and filing sidewalk café permits and concession agreements for hospitality clients.

Quota Liquor Licenses: Represent buyers and sellers in the purchase and sale of Quota Liquor Licenses.

Loan Documents and Lien Requirements: Assist clients with preparing loan documents and filing the statutory required lien with

Areas of Experience

Real Estate
Alcohol Beverage
International
Florida Land Use and Entitlements

Education

J.D., University of Miami School of Law, 2023, cum laude
M.S., Nova Southeastern University, 2008
B.S., University of Puerto Rico, 2001

Admissions

Bars

Florida

Languages

Spanish

Related Content

Miami-Dade County Adopts Ordinance Enacting Disclosure Requirements for Sellers/Lessors of Properties Containing Grease Traps
July 17, 2024

the Florida Division of Alcoholic Beverages & Tobacco on behalf of the mortgagee to secure their interest.

Related Professional Experience

- Bacardi, Legal Extern & Intern - Office of the General Counsel, May 2022-May 2023
- Jackson Health System, Legal Extern - Labor Relations Department, September 2021-January 2022
- Marc Jacobs International, Senior Public Relations Manager, 2007-2015