

Speaking Engagements

Martin Dix to Speak on Establishing a Legally Compliant Referral Network

November 3, 2023

4:10 PM – 5:10 PM CT

San Antonio Marriott River Center

101 Bowie Street

San Antonio, Texas

Martin Dix will speak on a panel titled, “Establishing a Legally Compliant Referral Network” at the 34th Annual Developments in Pharmacy Law Seminar, presented by the American Society for Pharmacy Law.

This program will discuss the federal anti-fraud laws that pharmacies must follow, including Stark, the AKS, the False Claims Act, the beneficiary inducement statute, and The Travel Act. The program will also discuss examples of state anti-fraud laws and will then pivot to a discussion of the types of relationships that are legally permissible and those that should be avoided.

Examples of relationships to be discussed include (i) working with physicians in clinical studies; (ii) entering into Medical Director Agreements with physicians; (iii) sponsoring physicians as speakers; (iv) entering into preferred provider arrangements with hospitals and long term care facilities; (v) providing value-added services to patients; and (vi) joint ownership of a pharmacy by one or more physicians and pharmacists.

Related People

Martin R. Dix

Related Work

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