

People



Benjamin E. Wilson

Partner, Real Estate

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[vCard](#)

With a focus on real estate development and finance, hospitality, and commercial and residential real estate transactions, Ben Wilson represents national builders and developers of master planned, condominium, single family and multifamily residential communities; mixed-use developments; and commercial real estate developments throughout the real estate development process. He also represents lenders and investors in these projects. Ben counsels clients through all phases of residential and commercial real estate development, including contract and/or lease negotiation, due diligence, land acquisitions and dispositions, platting, loan negotiation, and the creation of condominium owners', homeowners' or property owners' associations and related community or project governing documents. Ben has also represented numerous investor clients and lenders in condominium bulk sale transactions, condominium terminations, foreclosure acquisitions, and commercial loan workout matters throughout the state of Florida.

Ben most recently served as general counsel for The Viera Company, the master land developer for the community of Viera in Melbourne, Florida, consisting of a 20,000-acre master planned community. During his time at The Viera Company, Ben worked with management in connection with the development and sale of ground lease of land and entitlements to retail, hotel, residential, and commercial developers; the development and sale of lots to homebuilders; the homebuilding and sale process by their homebuilder affiliate, Viera Builders; and the operation and matters relating to golf clubs, community property owners associations, and recreational clubs. Prior to joining The Viera Company, Ben served as a partner at a Florida-based law firm focusing his practice on commercial real estate acquisition and loan transactions, condominium and mixed-used development and sales, hospitality, and multifamily development and sales.

Areas of Experience

Real Estate
Residential Land Acquisitions and Development
Real Estate Acquisitions and Sales
Real Estate Financing
Commercial Leasing and Development
Florida Land Use and Entitlements
Hospitality
Hospitality Acquisition and Development
Multifamily Development and Acquisitions
Sports and Entertainment Law

Education

M.B.A., University of Kentucky, Gatton College of Business and Economics, 2025
LL.M., University of Miami School of Law, Real Property Development, 2004, summa cum laude
J.D., University of Louisville School of Law, 2003
B.S., Murray State University, Environmental Engineering Technology, 1999, summa cum laude

Admissions

Bars

Florida
Kentucky

Related Content

Akerman Welcomes Miami Real Estate Attorney Benjamin Wilson
February 13, 2025

Notable Work

Developer Acquisitions, Sales, and Leases:

- Represented a land developer in multiple multimillion-dollar ground lease negotiations with Publix Supermarkets and related development matters for Publix-anchored retail centers.
- Represented a national hospitality developer and operator in the acquisition of the Cheeca Lodge & Spa in Islamorada, Florida, and related condominium matters.
- Represented a national hospitality developer and operator in the acquisition of The Tides South Beach Hotel in Miami Beach, Florida.
- Represented numerous multifamily developers and investors in the acquisition of units in distressed condominiums as bulk buyers and related matters on condominium resales and filings with the Florida Division of Condominiums.
- Regularly represented a land developer in multiple multimillion-dollar land sales to national multifamily developers and commercial developers in Melbourne, Florida, with development entitlements.
- Represented a master developer in the issuance of bonds of \$23.8 million and \$25.8 million by the Viera Stewardship District and the related reimbursement to the master developer for infrastructure development.
- Represented a master developer in matters with the Washington Nationals, United States Specialty Sports Association (USSSA), and Brevard County, Florida, in connection with the Washington Nationals relocation from Space Coast Stadium and USSSA entering into a long-term lease for Space Coast Stadium and redevelopment of the facility into a 15-field sports complex for baseball and softball tournaments and games.

Condominium Development:

- Represented numerous condominium developers in the development and sale of condominiums in South Florida and related condominium filings with the Florida Division of Condominiums.
- Represented a condominium developer in the closings in the Plaza 851 Brickell Condominium in Miami, Florida.

Construction Development:

- Assisted in representing numerous construction lenders and developers in construction loan transactions in South Florida.

Luxury Home Purchases:

- Represented numerous professional athletes and celebrities in luxury home purchases in Miami and Miami Beach, Florida.

Published Work and Lectures

- Florida Bar Association Real Property, Probate and Trust Committee Condominium and Planned Development Board Certification Review Course, Author, “Do Your Project Documents Comply? – A Developer Attorney’s Guide to the Federal Interstate Land Sales Full Disclosure Act (ILSA) and Federal Underwriting Guidelines,” February 2021-February 2025
- Florida Bar Association Real Property, Probate and Trust Committee Condominium and Planned Development Board Certification Review Course, Co-Author, “Representing the Developer: Use Rights and Developer Representations in Project Documents,” February 2018-February 2024

- University of Miami School of Law Ralph E. Boyer Institute on Condominium and Cluster Development, Author, “It’s a Cinderella Story – Caddyshack at 40 – Ethics and Professional Responsibilities of Association and Developer Attorneys,” October 2020
- University of Miami School of Law, Author, “Downtown Revitalization Through Sports Stadiums,” May 2003

Affiliations

- Florida Bar Real Property, Probate and Trust Law Section, Condominium Committee and Commercial Real Estate Committee Member and Frequent Lecturer
- Leadership Miami, Graduate, 2012
- Leadership Brevard, Graduate, 2020
- Urban Land Institute, Member