

## Speaking Engagements

# Akerman Hosts Virtual Lunch and Learn on Avoiding Kickbacks in Long-Term Care Settings: Understanding the Legal Landscape and Best Practices

June 26, 2025

12:00 PM – 1:00 PM ET

Virtual Webinar

Join the Senior Living & Care Sector Team for a review of legal considerations related to long-term care (LTC) providers and entities that refer to, or receive referrals from, the LTC providers. This webinar will discuss the application of the Anti-Kickback Statute (AKS) and state laws to such referrals, highlighting potential pitfalls for providing to, or receiving from, such entities gifts or payments such as honoraria, sales commissions, medical records systems, over-the-counter drugs, and training services. We will discuss how these seemingly innocuous offerings can be considered kickbacks, putting both the LTC facilities and the other entities at risk of severe penalties.

This discussion will help attendees:

- Learn how federal and state laws regulate inducements and kickbacks in LTC settings
- Recognize common scenarios for LTCs that may violate AKS or state laws, such as commission payments and other arrangements

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### Related People

Martin R. Dix  
Noam B. Fischman  
Marcy Hahn-Saperstein

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### Related Work

Healthcare  
Healthcare Fraud and Abuse  
Senior Living and Care

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### Related Offices

Boca Raton  
Tallahassee  
Washington, D.C.

- Explore available safe harbors and best practices for structuring compliant agreements
- Discover how to avoid legal repercussions by structuring arrangements that align with regulatory requirements
- Brief overview of the Federal False Claims Act (FCA) including the intersection between kickbacks and FCA claims
- Learn takeaways for managing FCA risk in LTC settings

## Register

To register please [click here](#).