

Speaking Engagements

Thomas Maira to Present on Joint Ventures, Preferred Equity and Mezzanine Financing

March 10, 2026

1:00 PM - 2:30 PM ET

Virtual

Thomas Maira, Chair, Real Estate Private Equity (New York), will present on “Exploring Distinctions Between Joint Ventures, Preferred Equity Investments and Mezzanine Financing” at the BARBRI CLE Webinar.

This CLE course will discuss structuring joint ventures (JV's), preferred equity investments (PEIs), and mezzanine financing (Mezz) from the perspective of the sponsor or developer and investor and explain the advantages and disadvantages of using JV's, PEI's and Mezz as components of a capital stack. The panel will review how JV's and JPEIs compare and contrast with each other and with Mezz and discuss the critical agreement terms and trends in the current market, and outline approaches for negotiating terms and provisions.

The panel will review these and other key issues:

- What are the primary comparative benefits and risks of JV's, PEIs and Mezz?
- What are the key provisions that counsel to the investor or the sponsor recipient must

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understand and negotiate when structuring the JV, PEI and Mezz agreements?

- Letters of intent, cost-sharing agreements
- How should counsel address potential default, change in control, or bankruptcy by a counterparty
- Guaranties: bad acts recourse completion, carry, and environmental indemnities

After the presentations, panelists will engage in a live question and answer session with participants so we can answer your questions about these important issues directly.

Register

[Click here](#) to register for this virtual event.