

Speaking Engagements

# Akerman Partners to Speak at COST Annual Tax Conference for Technology Companies in San Francisco

March 2, 2026 to March 4, 2026

Burlingame, CA

Three partners from Akerman’s Tax Practice Group will once again present at the Council on State Taxation’s (COST) SALT in a Digital World Workshop. The event attracts leading Silicon Valley technology companies and will cover key state and local tax issues facing tech companies, including recent legislation and litigation, transfer pricing, market-based sourcing, states’ efforts to expand their transactional tax base, extraction taxes, data collection, and other emerging issues.

Tax Practice Group Chair [David Blum](#) will participate on a panel titled, “Transfer Pricing in the Digital Age: State Tax Challenges,” which will explore the unique transfer pricing issues arising in the digital economy — from valuing intangible assets such as algorithms and user data to allocating revenue from targeted advertising and cloud services.

State and Local Tax Practice Chair [Stefi George](#) will speak on the panel, “What Is ‘Tangible’ in a Digital World? Rethinking the Definition of Tangible Personal Property,” which will discuss where states draw the line between taxable tangible personal property and nontaxable services and intangibles, as well as examine core tests, statutory expansions to

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## Related People

David C. Blum  
Lorie A. Fale  
Stefi N. George

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## Related Work

State and Local Tax  
Consulting and  
Controversy  
Tax

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## Related Offices

Chicago  
Miami  
New York

include “digital goods,” and evolving treatment of software and access to data and analytics platforms.

Tax Practice Group Partner Lorie Fale will participate on a panel titled, “Is Data the New Texas Tea? Applying Severance Tax Concepts to the Digital Economy,” which will examine the emerging movement to apply severance tax concepts to digital assets, including proposals targeting social media platforms, data brokers, and companies leveraging consumer information for advertising and analytics.

## **Register**

[Click here](#) for more information on this event.