

## Speaking Engagements

# Mario Fallone to Speak at Business Incubator Association of New York State Annual Meeting

June 17, 2026

1:30 PM – 2:30 PM ET

University of Albany  
ETEC Building  
1220 Washington Ave  
Albany, NY

Mario Fallone will speak on a panel titled “Working with Venture Capitalists” at the Business Incubator Association of New York State (BIANYS ) Annual Meeting. This panel will explore how organizations that support startups can more effectively engage with venture capital firms to create meaningful connections and funding pathways for their founders. Panelists will share practical insights on aligning startups with investor expectations, building strong VC relationships, and positioning your organization as a trusted source of high-quality deal flow.

BIANYS is a member-led trade association composed of 115 business incubators and accelerators across New York State. The conference will feature workshops on How to work with Makerspaces, Advocacy for ESOs, Commercialization Trends and VC 101.

## Register

Click [here](#) to register for this event.

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## Related People

Mario Fallone

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## Related Work

Corporate  
Venture Capital and  
Emerging Growth  
Companies

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## Related Offices

New York