

People



## Sahar Hakakian

Partner, Real Estate

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Sahar Hakakian represents investors, owners, lenders, and developers in diverse real estate matters, including joint ventures, development, acquisitions and dispositions, financing, operation, and leasing of various assets. The real estate asset types covered by Sahar's practice range from office and industrial properties to retail centers to multi-family residential developments to hotel projects.

In addition, Sahar has substantial experience in the healthcare sector. She represents national healthcare organizations in drafting and negotiating leases, subleases, and amendments for laboratories, medical offices, build-to-suit headquarters, and hospital campuses.

### Notable Work

**Leasing:** Represented landlords and tenants in leasing of millions of square feet of office, industrial, and retail space across the United States.

**Landlord Representation:** Represented regional and local real estate developers in connection with leasing to retailers, restaurants, and office tenants.

**Opportunity Zones:** Represented private investors and operators in creating Opportunity Zone funds for deployment across numerous communities throughout the United States.

**Acquisitions and Dispositions:** Represented an investor in several acquisitions and dispositions of distribution centers and office properties in North Carolina, California, Florida, Georgia, Illinois, and New York.

**Portfolio Leasing and Facilities Transactions:** Represented a multinational investment bank in more than one hundred transactions serving as counsel for its northeast portfolio of nine states handling leasing and facilities matters.

### Areas of Experience

Real Estate  
Distressed Property  
Real Estate Acquisitions and Sales  
Healthcare Real Estate  
Hospitality  
Hospitality Acquisition and Development  
Real Estate Financing  
Commercial Leasing and Development  
Multifamily Development and Acquisitions  
Lease Restructuring and Workouts  
Qualified Opportunity Zones  
Data Centers and Digital Infrastructure

### Education

J.D., Fordham University School of Law, 2008, with distinction, *Urban Law Journal*  
B.A., Cornell University, Government and French, 2004, with distinction  
International Diploma, Institut D'Études Politiques de Paris, 2003

### Admissions

#### Bars

California (Inactive)  
New York

#### Courts

U.S. District Court, Southern District of New York  
U.S. District Court, Eastern District of New York

### Languages

French  
Farsi

### Related Content

**Portfolio Loan Acquisition:** Represented a client as administrative agent for three banks on a \$57 million loan to acquire a pharmaceutical store portfolio for twenty properties across the country.

**Senior Secured Loan:** Represented a client in closing a \$300 million senior secured loan encumbered by sixteen industrial projects and distribution centers in five states.

**Mortgage Loan:** Represented a client in the origination of a \$242 million mortgage loan encumbering the leased fee interest in 195 Broadway, New York, New York.

**Equity Recapitalization:** Represented client in the recapitalization of the equity of a New York City hotel, including the buyout of existing minority partner and admission of new minority partner, new hotel management agreement, and related transactions.

Akerman Sponsors 26th Annual New York State Affordable Housing Conference  
May 15, 2025

Akerman Hosts CREFC Young Professionals Spring Event on Affordable Housing  
April 3, 2025

Akerman Represents DMI Personal Care in Acquisition by TruArc Partners  
January 28, 2025

## Published Work and Lectures

- Los Angeles County Bar Association (General Real Property Subsection), Moderator, "Introduction to Healthcare Leasing," September 25, 2018
- Los Angeles County Bar Association (General Real Property Subsection), Moderator, "Strategies and Tips on How to Get Ahead as a Junior Transactional Attorney," November 9, 2017
- Los Angeles County Bar Association (Commercial Development & Leasing Subsection), Moderator, "Top Issues and Trends Affecting Commercial Leasing: Looking Ahead to 2018," October 26, 2017

## Affiliations

- Commercial Real Estate Women (CREW) New York, Member
- Fordham University School of Law, Adjunct Professor, Entrepreneurial Law
- Fordham University School of Law REAL Scholars Program, Mentor
- Los Angeles County Bar Association, Member
- California State Bar Association, Real Property Section
- University of Southern California Marshall School of Business, Guest Lecturer; Start Up Incubator Volunteer

## Honors and Distinctions

- *Best Lawyers*, 2023-2025, Listed in California for Real Estate Law as "One to Watch"
- Akerman Impact Award, 2020, Recognized for Her Dedication to Pro Bono Work in New York
- Akerman Pro Bono Honor Roll, 2020, Recognized for Her Contribution of 50+ hours of Pro Bono Service