

People



Ted Rosen

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vCard

Ted D. Rosen is a preeminent corporate lawyer with more than 30 years of experience in mergers and acquisitions, private equity, venture capital, and securities law. Ted is known as a consummate deal maker with the ability to lead and close deals of all sizes. He is regularly recognized in rankings by industry leading media for his sell-side transactional work.

Ted counsels large, established, and emerging growth companies and private equity funds in mergers, management buyouts, recapitalizations, roll-ups, and growth strategies, as well as in matters related to structuring, organization, governance, financing, employment and compensation. He also advises clients on the development, protection, licensing, and distribution of their products, technologies, and services.

Ted has also represented public companies in SEC reporting and compliance matters, private and public companies in registered and unregistered equity and debt financing transactions, public and private targets and acquirers in mergers and acquisitions, and, public companies in corporate governance and related matters, including initial and continued listing matters.

Ted provides counsel to numerous foreign-based businesses, and acts as a trusted U.S. legal adviser on the structuring of their domestic and overseas operations. In addition, he provides and supervises legal services for inbound foreign businesses, including United States business formation, capitalization, and corporate governance; executive compensation-employment agreement and incentive and restricted option plans; inter-company transfer pricing and services agreements; obtaining visas and green cards for employees and compliance with U.S. immigration laws; structuring and documentation of joint venture or other contractual relationships with U.S. partners; mergers and acquisitions with existing U.S. businesses; inbound and outbound international business transactions; advice on the legal requirements for hiring personnel and compliance with U.S. and state labor laws; review and

Areas of Experience

Corporate
M&A and Private Equity
Venture Capital and Emerging Growth Companies
Corporate Finance and Lending
International
Data Centers and Digital Infrastructure
Restaurant

Education

J.D., New England Law | Boston
B.A., State University of New York at Albany, *cum laude*

Admissions

Bars

New York
Massachusetts

Related Content

Ted D. Rosen, Esq. Talks About Impact of Tariffs on M&A on *EisnerAmper Podcast*
May 14, 2025

Akerman Represents DMI Personal Care in Acquisition by TruArc Partners
January 28, 2025

Akerman Represents Aviation Ground Equipment in Nexus Capital Management Deal
March 21, 2023

negotiation of lease agreements and purchases of real estate in the U.S.; and, drafting distributorship/licensing/service agreements.

Ted counsels emerging growth companies seeking venture capital—from seed capital to later-stage financings. Drawing on his contacts and relationships in the angel financing, venture capital, growth equity, private equity, hedge fund and banking communities, he facilitates introductions and referrals to help clients raise capital and obtain debt. He is a trusted advisor, helping build superior companies that maximize returns for the entrepreneur, investors, and key contributors.

Notable Work

Technology Transaction: Represented Innoeye, Inc., a global SAAS company, in its sale to Rakuten Mobile Singapore Pte. Ltd., a subsidiary of Rakuten, Inc., the Japanese electronic commerce and online retailing company.

Pharmaceutical Acquisition: Represented Humanwell Healthcare Group of China and PuraCap Pharmaceutical LLC in connection with their entering into a definitive agreement to acquire 100% of the membership interests of Epic Pharma, LLC, a generic drug company for \$550 million.

Private Equity: Represent private equity funds in connection with fund formation, executive compensation, acquisition finance, acquisitions, and venture investments.

Industrial Disposition: Represented Big Ass Solutions, manufacturers of high volume, low speed industrial fans, in a \$500 million sale to private equity firm, Lindsay Goldberg.

Management Team Representation: Represent management teams in all aspects of complex private equity transactions.

Aviation Transaction: Represented Waypoint Holdings Ltd., the holding company for Waypoint Leasing (Ireland) Ltd., a helicopter leasing company, in obtaining \$375 million of equity growth capital from funds affiliated with MSD Capital LP, Soros Fund Management LLC, and Cartesian Capital Group.

Aviation Transaction: Represented Intrinsic Aviation LLC/ Race Aviation Partners in a helicopter acquisition joint venture with Arena Investors LP.

Veterinary Services Transaction: Represented a multi-national veterinary orthopedic implant company in its sale to a Swedish private equity fund.

Food Service Transaction: Represented Mrs. Gerry's Kitchen, Inc., a midwest based wholesale producer and distributor of salads and other meal sides, in its sale to Sequel Holdings, a Texas based private equity firm.

Levain Bakery, Inc.: Represented Levain Bakery, Inc., a world famous bakery, and its affiliates and shareholders in a sale to Stripes Group, a New York based leading growth private equity firm.

Atlantic Cooling: Represented Atlantic Cooling Technologies and Services, LLC, one of North America's leading cooling tower servicers, to MSHC, Inc. d/b/a Service Logic ("Service Logic"), a portfolio company of Warburg Pincus.

Mayflower Sales Co., Inc.: Represented Mayflower Sales Co., Inc., and its owner in connection with a leveraged recapitalization with private equity firm Gen Cap America, Inc. Mayflower is a value-added distributor of premium products including locks, locksets, access control systems, and door hardware. Mayflower also has a robust e-commerce platform.

Private Equity: Represent a b to b e-commerce company in a sale to a private equity fund.

Private Equity: Represent an equipment rental company in a sale to a private equity fund.

Private Equity: Represent an emerging growth travel company in a growth equity transaction.

Private Equity: Represented private equity fund in domestic and international transactions.

Technology Transaction: Represented Finalist Corp., a digital candidate experience platform in connection with a sale to Uncubed, a digital talent and attraction platform.

Multinational Software Company: Represented multinational software company in minority capital raise with an enterprise value in excess \$100 million as well as acquisitions and licensing transactions.

Industrial Supply: Represented Davis & Warshow, an ESOP-owned entity and New York's leading commercial and residential plumbing supplier in a stock sale to Ferguson Enterprises, Inc., the largest wholesale plumbing distributor in the U.S.

Fortune 500 International Retail Transaction: Represented Fortune 500 international retail company in its purchase of distressed assets (including including inventory, real estate, workforce, and accounts receivable) from a U.S.-based private equity fund.

Specialty Pharmacy: Represented high-volume, New York-based specialty pharmacy in sale to Aids Healthcare Foundation.

Condeco Software: Represented Condeco Software, a U.K.-based leading global provider of office utilization and workspace scheduling solutions, in the acquisition of myVRM, a New York-based software company with workflow automation experience in video collaboration, content sharing, unified communications, virtual meetings and analytics.

Emerging Growth Companies: Represented various emerging growth companies in venture capital transactions ranging from \$2 million to \$18 million.

Asta Funding, Inc.: Represented Asta Funding, Inc. (NASDAQ-ASFI) in connection with a complex joint venture in the litigation funding business with a transaction value of \$109 million.

Global Hedge Fund: Represented a global hedge fund in acquiring a fund of funds business with more than \$3.5 billion in assets under management. Transaction involved certain Madoff related investments by two of the funds and corresponding successor liability issues.

Public Company: Represented a NASDAQ-listed public company in SEC reporting and general corporate matters.

International Inspirations: Represented International Inspirations in their acquisition of Noir Jewelry.

Fashion Sector: Represented several fashion companies in venture capital transactions.

Hospitality Sector: Represents various restaurants, hotels, caterers, and clubs in acquisitions, finance, complex high profile joint ventures, property management agreements, and executive compensation arrangements.

Venture Financing: Represented numerous companies in a wide range of businesses in venture finance transactions and related structuring of compensation arrangements and joint ventures.

Apparel: Represents an apparel company in connection with a capital investment by a Chinese manufacturer, licensing transactions and negotiating factoring agreements.

Accessory Company: Represents a substantial accessory company in acquisitions of add-on brands.

Debt Refinancing: Represented a privately held tollway operator in the refinancing of debt of approximately \$86 million.

Private Equity Investor: Represented a private equity investor in connection with an investment in an insurance broker roll-up.

Xenomics, Inc.: Represented Xenomics, Inc., a public company in connection with PIPE transactions, a technology licensing agreement, a forbearance agreement and SEC reporting and compliance.

Branding and Software Development Company: Represents a branding and software development company in connection with numerous complex services agreements.

Venture Capital: Represents numerous venture capital-backed companies in connection with raising capital and growth strategies.

Pan-Pacific Enterprises, Inc.: Represented the stockholders of Pan-Pacific Enterprises, Inc., the largest independent distributor of medical x-ray tubes in China, in the sale of the company to Varian Medical Systems, Inc., a publicly traded company.

Small Bones Innovations: Represented Small Bones Innovations in the exclusive license of the Hexapod, a lower limb fixation product, from Litos GmbH.

Internet Sector Transactions: Represented investors in acquiring controlling interests in, restructuring, and/or liquidating Internet-related companies.

Lending Transactions: Represented numerous financial institutions and borrowers in corporate and asset-backed lending transactions.

Executive Employment: Represented high-profile, senior-level executives and their teams in terminating their existing employment relationships and subsequently establishing new ones.

Compensation Plans: Represented numerous private and public corporations in the establishment, administration, and ongoing interpretation of their employee compensation plans and contractual obligations.

Spinback, Inc.: Represented Spinback, Inc., an Internet company focusing on business-to-consumer sales through social web sites and blogs, in its start-up, including preparing a private placement memorandum.

Morris Canal Community Redevelopment Association: Represented Morris Canal Community Redevelopment Association in connection with a joint venture with a for-profit developer on various properties in Jersey City, NJ, worth in excess of \$50 million.

Knickerbocker Village, Inc.: Represented Knickerbocker Village, Inc., a New York limited dividend housing company, as outside corporate counsel, including taking the company private and handling all corporate matters.

OnForce, Inc.: Represented the founder of OnForce, Inc., a leading Internet platform for computer consultants, in the sale of a majority interest in the company to a private equity group.

Kay Property: Represented Kay Property, a private real estate developer, in negotiating the purchase of various properties for residential development, including 205 Water Street and 264 Cumberland Street, Brooklyn, NY.

Residential Portfolio Transaction: Represented an investor group in connection with Acquisition Americas' \$109 million purchase of seven apartment buildings in Manhattan and four in the Bronx, with approximately 800 apartments, from the family of Isidor B. Simkowitz. This was one of the largest residential purchases in the City of New York in 2003.

All Mobile Video Inc.: Represented All Mobile Video Inc. in its \$23 million acquisition, via an asset purchase agreement, of Unitel Video, Inc., a studio production business. All Mobile Video is a leading provider of studio production services in New York City and also provides mobile production services, editing and transmission services throughout the United States. Ted also handled the acquisition of satellite facilities in New Jersey and California and high-end mobile transmission facilities as well as related Federal Communications Commission filings.

Remote Lojix/PCSI, Inc.: Represented Remote Lojix/PCSI, Inc. of New York City, a national computer integration, staffing, and service vendor, in two acquisitions prior to the company's sale to a publicly traded firm.

TransL Holdings: Represented TransL Holdings, a commercial transportation company, in a reverse merger into a public company shell, formerly known as Segmentz, Inc.

YourIgloo.com, Inc.: Represented YourIgloo.com, Inc., an online Internet real estate company, in raising more than \$2 million in various equity transactions.

GR Foods: Represented GR Foods (now known as U.S. Industries), owner of a major national restaurant chain, in a \$21 million convertible subordinated debt transaction and various acquisitions and divestitures.

Ground Round Restaurant, Inc.: Represented Ground Round Restaurant, Inc. in public company compliance, financings, and acquisitions.

Ground Round, Inc.: Handled the acquisition of the Ground Round, Inc. for \$49 million in cash plus 2.9 million shares of common stock.

Pesquera Taboguilla, S.A.: Handled the sale of Pesquera Taboguilla, S.A., the Company's Panamanian fish meal operations, for cash and notes of approximately \$3.0 million.

Paymaster Oil Mill Co.: Handled the sale of the long-term assets of Paymaster Oil Mill Co., a Texas cottonseed company, for cash and the assumption of certain obligations for approximately \$10.0 million.

Petrou Fisheries, Inc.: Handled the sale of Petrou Fisheries, Inc., a domestic fish meal and oil producer, for cash of approximately \$8.5 million and a two-year working capital loan agreement.

Food Service Acquisition: Handled the acquisition of the assets of Marine Harvest Limited and the outstanding shares of Marine Harvest Chile, S.A., and Marine Feed, S.A., collectively, the Company's salmon operations, from Unilever PLC for an aggregate purchase price of approximately \$49.0 million.

Manhattan Real Estate Purchase: Represented a foreign public company in its \$50+ million purchase of 44 Wall Street, New York.

Published Work and Lectures

- *EisnerAmper Podcast*, Private Equity Dealbook Series, Speaker, "How Tariffs are Reshaping M&A Deals: Key Considerations & Strategic Insights," May 14, 2025
- *Wombat Capital, CMO Indicator*, Author, "Why Earn Outs are Still Hot in a Hot Market," September 2018
- *EisnerAmper Private Equity Intelligence*, Author, "Why US Private Equity Funds Should Adopt Sell-Side (Vendor) Due Diligence With a Twist", Q4 2018
- *Wombat Capital, CMO Indicator*, Author, "Representation and Warranty Insurance in the Pharmaceutical Industry," March 2018
- *Bloomberg BNA*, Author, "Should Companies Shift Their Tactics To Defend Against Activist Shareholders By Using Poison Pills and Bylaw Amendments?" February 2015

Affiliations

- American Bar Association
- Association of the Bar of the City of New York
- Association of Corporate Growth
- Business Forums International - Executive Committee, New York Chapter

Honors and Distinctions

- *The M&A Advisor's* 15th Annual Advisor Awards – Finalist for 15th Annual M&A Advisor Award for Health Care, Life Sciences Deal of the Year (over \$100 million) and Cross-Border Deal of the Year regarding representation of Humanwell Healthcare Group of China and PuraCap Pharmaceutical LLC in acquisition of 100% of the membership interests of Epic Pharma, LLC for \$550 million
- ACG Champion's Award Nominee 2012 for Asta Funding, Inc. litigation funding: Middle Market Deal of the Year (between \$100

and 250 million); Corporate / Strategic Acquisition of the Year (between \$100 and 250 million); and Financial Service Deal of the Year (more than \$100 million)

- *Super Lawyers* Magazine, 2013-2021, Listed in Mergers & Acquisitions
- Recipient Easter Seals of New York Humanitarian Award (2003)