akerman

Sectors

Hospitality Acquisition and Development

In a market characterized by increasing competition, the ability to bring analytic and execution capabilities to the table quickly and to complete the necessary diligence and contract formation services efficiently and effectively can spell the difference between success and failure.

Akerman's national Hospitality Sector Team assists hotel and resort developers, investors, operators, and capital providers in connection with single-use and mixed-use hotels, resorts, and leisure projects—from acquisition and development to successful disposition, including a broad spectrum of complimentary capabilities such as land use and entitlements, construction, customs regulations, and procurement arrangements. We also advise on the complete spectrum of issues related to the decision to brand hospitality projects, the implementation of governance regimes for mixed-use projects, and the marketing and sale of leisure-oriented and highly amenitized residential real estate. Additionally, borrowers, lenders, and operators turn to us for targeted advice regarding project finance transactions involving hotels, resorts, and complex mixed-use projects.

What We Do

- Hotel and resort development
- Hotel management, franchise, and affiliation agreements
- Branded residences and whole ownership rental programs

Connect With Us

Joshua D. Bernstein
Co-Chair, Hospitality Sector Team
+1 212 259 6452

Andrew S. Robins
Co-Chair, Hospitality Sector Team
Co-Chair, Senior Living & Care Sector Team
+1 561 862 4015

Our Team

- Project finance transactions
- Purchase and sale transactions
- Construction contracting and litigation
- Golf, marina, spa, and other amenities clubs and programs
- Restaurants and signature chef arrangements
- Beverage licensing
- Branding issues
- Economic incentives
- EB-5 transactions
- Intellectual property agreements
- Land use and entitlements