

People



Geoffrey C. Cheney

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With extensive experience working with and in the high tech sector, Geoffrey Cheney devotes his practice to advising cutting edge companies on technology transactions, M&A, data security and data privacy issues and technology licensing. He has broad experience in technology transactions and M&A, including preparation of agreements involving technology companies. He negotiates commercial contracts, including software as a service agreements, license agreements and development, distribution, and reseller agreements.

Geoffrey's experience includes serving as outside general counsel for technology companies focused on smartphone security solutions, social networking, user behavior analytics solutions businesses, and other areas.

Geoffrey also advises Akerman lawyers regarding ethical conflicts of interest issues.

Prior to joining rejoining Akerman, Geoffrey served as general counsel for a social networking and technology company with operations in the United States, the U.K., Ireland, and Germany, and was counsel for a computer software provider for the financial services industry.

Notable Work

Technology M&A: Represent large corporate clients in for multiple M&A transactions involving acquisitions of various technology companies including medical-related software, avionics, merchant payment processing services, electronic identification technologies, e-business solutions, transportation logistics, loyalty reward solutions, call center operations and mobile technology companies. Recent transactions include representation of a NYSE entity in acquisitions of medical device companies and representation of an affiliate of a NYSE entity in acquisition of substantially all of the assets of a privately held solar power company.

Areas of Experience

Corporate
Capital Markets
Corporate Governance
Intellectual Property Licensing
Intellectual Property Transactions and Due Diligence
Internet Law
M&A and Private Equity
Financial Services

Education

J.D., University of Virginia School of Law, 1985
B.A., University of Virginia, 1981, with distinction

Admissions

Bars

Florida

Languages

Russian

Related Content

Record Number of Akerman Lawyers Named to *The Best Lawyers in America* 2024 Guide
August 22, 2023

Record Number of Akerman Lawyers Across the United States Named to *The Best Lawyers in America* 2022 Guide
August 19, 2021

Record Number of Akerman Lawyers Across the United States Named to *The Best Lawyers in America* 2020 Guide
August 15, 2019

Software: Prepare and negotiate software, and other large-scale technology agreements on behalf of large corporate clients including medical software and services clients, environmental, health and safety clients and telecommunications clients.

Data Security and Privacy: Represent international and domestic clients on data security, data privacy, mobile device management, social media and other policies and incident response plans.

Software Acquisitions: Represent companies in connection with their acquisitions of ERP solutions, CRM solutions, and other IT solutions.

Affiliations

- The Florida Bar, Member
- International Association of Privacy Professionals Member, U.S. Private-Sector (CIPP/US)
- Florida Bar Publication, Contributing Author, “Florida Corporate Practice”

Honors and Distinctions

- *Best Lawyers*, 2016-2017, 2019-2025, Listed in Florida for Corporate Law