

People



Kacy Whitehead’s practice includes a wide variety of real estate transactions with an emphasis on development, acquisition and disposition, debt and equity financing, and leasing of office, multi-family, retail, hospitality, industrial, and senior living projects. Her clients include pension fund advisors, REITs, private equity funds, developers, and individuals.

Kacy served as general counsel for a Dallas-based, independent hotel and management company, where she handled new acquisitions, negotiation of fee management contracts, litigation management, and all the transactional matters for the company.

**Notable Work**

**Private Equity Fund:** Represented a private equity fund in the acquisition, equity investment, debt financing, and disposition of office properties nationwide

**Retail Shopping Centers:** Represented pension fund advisors in the acquisition, financing, and disposition of numerous existing and under-development retail shopping centers throughout the United States.

**Industrial and Office Portfolios:** Represented pension fund advisory clients with joint ventures, acquisition of industrial and office portfolios, and disposition of office, retail, and industrial properties nationwide.

**Leasing:** Represent pension fund advisors, REITs, private equity funds, and other real estate sector clients in major office and anchor tenant leases.

**Headquarters Lease:** Represented client in the negotiation of headquarters office lease for a major architectural firm.

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**Areas of Experience**

- Real Estate
- Real Estate Acquisitions and Sales
- Real Estate Financing
- Hospitality

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**Education**

- J.D., The University of Texas School of Law, 1992, *Criminal Law Journal*, Contributing Editor
- B.B.A., University of Texas at Austin, 1988

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**Admissions**

**Bars**

- Texas

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**Related Content**

- Akerman Enhances Real Estate Strengths with Christopher Hayes in Orlando, Stephen Tilbrook in Fort Lauderdale  
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- Akerman Continues Dallas Expansion; Grows Insurance Litigation, Real Estate Strengths  
August 02, 2018

**Major Industrial Lease:** Represented client in the negotiation of industrial lease for major liquid flavorings manufacturing facility.

**Financial Institution Transactions:** Represented developer in the acquisition, entitlement, and development of over \$100 million in financial institution headquarters and branch facilities nationwide.

**Multi-Family REIT:** Represented multi-family REIT with the construction contract for apartment community in Rancho Cucamonga, California, and in-fill unit construction in San Francisco.

**Multi-Family Development:** Represented private equity fund in the acquisition and development of multi-family developments, including negotiation of master declaration for mixed-use developments.

**Equity Financings:** Represented multi-family developers with the negotiation of joint venture agreements for equity financing for numerous projects.

**Senior Living Facility:** Represented client as development counsel to housing finance corporation with the development of bond-financed senior living facility in Grand Prairie, Texas.

**Professional Agreements:** Represented client in negotiation of construction and design professional agreements for infrastructure and canals in 250-acre coastal residential development in California.

**Major Hotel Brand:** Represented major brand hotel with the development, multi-use condominium regimes, design-build agreements technical services, pre-opening services, and operating agreements for publicly financed convention center hotels in Texas, Nebraska, and Washington.

**Private Equity Investment:** Represented client in negotiation of joint venture and netting agreements for Canadian private equity group's investment in four multi-family projects in Texas.

**Partnership Agreements:** Represented hotel developers in negotiation of multi-tier limited partnership agreements for new hotel.

**Construction Counsel:** Represented private equity fund as construction counsel in the expansion and renovation of its hospitality holdings nationwide.

**Management Agreement:** Represented client in negotiating complex golf course, tennis facility, and member club facility management agreement for resort property located in Puerto Rico.

**Borrower Representation:** Represented borrowers with discounted partial and full repayments and/or acquisitions of senior and mezzanine debt.

**Ritz-Carlton Hotels:** Represented private ownership group in the equity financing and de-leveraging of three Ritz-Carlton branded hotels and residences.

**CMBA Transactions:** Represented multiple borrowers in CMBA loan assumptions.

**Conduit Lenders:** Represented multiple conduit lenders in loan originations.

## Affiliations

- State Bar of Texas, Member
- American Bar Association, Member
- Dallas Bar Association Civic, Member
- Girl Scouts of Northeast Texas, Board of Directors