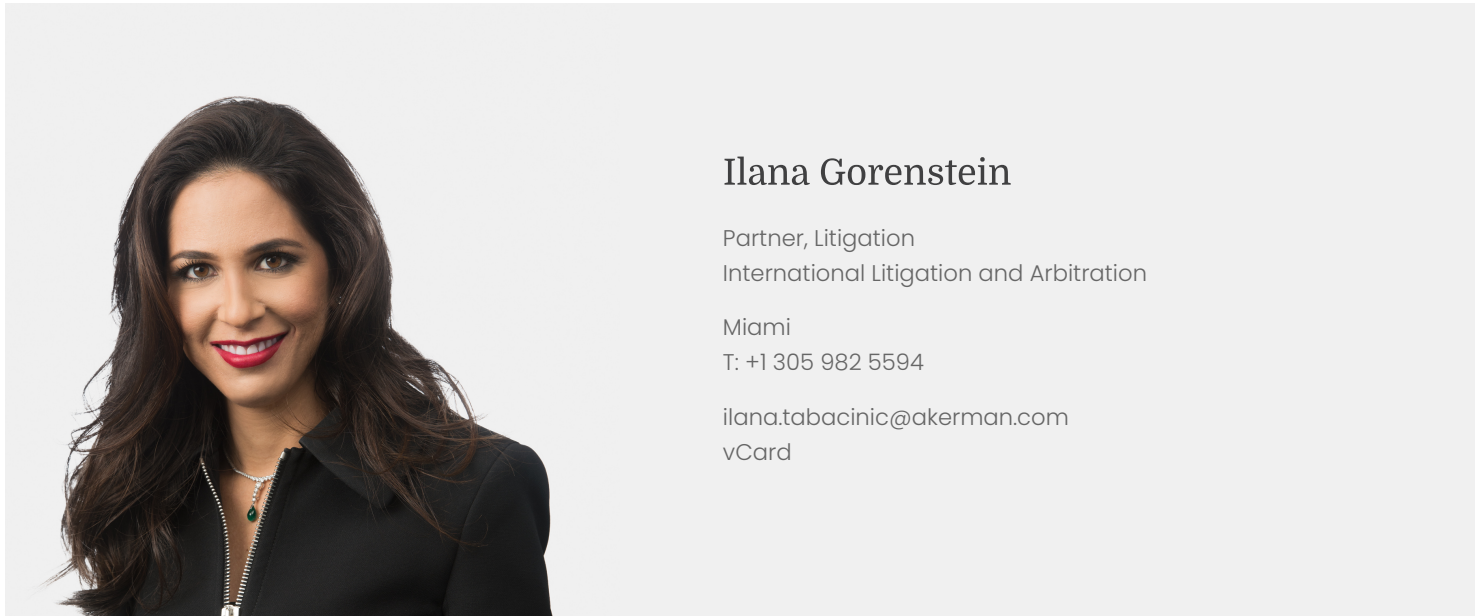


People



Ilana Gorenstein

Partner, Litigation
International Litigation and Arbitration

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Today's disputes are global and require vision to understand the interaction among the different geographic, cultural, and legal systems to find solutions to complex domestic and international problems.

Ilana Gorenstein has developed an expertise in dealing with the growing internationalization of disputes, developing global strategies to domestic issues and cross-border disputes having significant experience navigating multijurisdictional environments with different legal, regulatory, and cultural systems. Drawing on her vast international experience, domestic expertise, and connections around the world, Ilana routinely assembles and manages multidisciplinary teams that can deal with all aspects of any international or domestic pre-litigation strategy, dispute, or investigation. Her work spans a variety of industries including real estate, pharmaceutical, banking, hospitality, media, private investment firms, and scenarios such as internal investigations and white collar matters. As such, Ilana advises clients with regard to foreign litigations, international claims in domestic courts, international commercial arbitrations, and international investigations. Ilana provides counsel to multinational entities or foreign individuals on local issues, the jurisdiction to bring claims or defenses to such, and the challenges that come with witnesses located in different jurisdictions, foreign and local discovery, international treaties such as the Interamerican and Hague Conventions, international tribunals, collection of judgments, and tracing of assets domestically and overseas.

Ilana is a recognized trial lawyer having tried civil and white collar matters in local, federal courts, and domestic and international arbitration tribunals. Recently, she represented foreign clients and/or advised in disputes involving the following jurisdictions: Argentina, Colombia, Venezuela, Brazil, Ecuador, Mexico, Panama, Paraguay, Bahamas, British Virgin Islands, Cayman Islands, Saudi Arabia, Spain, the Kingdom of Bahrain, Italy, France, United Arab Emirates, United Kingdom, and Portugal.

Areas of Experience

International Litigation and Arbitration
Litigation
Financial Services
Hospitality
Commercial Disputes
International
Latin America and the Caribbean
White Collar Crime and Government Investigations

Education

Harvard Law School, 2017, Program on Negotiation, "Difficult Conversations: How to Discuss What Matters Most"
J.D., University of Miami School of Law, 2008, magna cum laude, Order of the Coif, *University of Miami Law Review*, Member, Moot Court Board
B.A., University of Miami, 2004

Admissions

Bars

Florida

Courts

U.S. District Court, Middle District of Florida
U.S. District Court, Southern District of Florida
U.S. District Court, Northern District of Florida
U.S. Court of Appeals, Eleventh Circuit

Languages

Spanish
Portuguese

Related Content

Record Number of Akerman Lawyers Named to *The Best Lawyers in America* 2024 Guide

Notable Work

Multimillion Dollar Adversary Proceeding: Defended a fraud claim brought by foreign entities at an adversary proceeding trial in the Southern District of Florida Bankruptcy Court. Negotiated with and settled the remaining judgment for breach of contract, which exceeded \$13 million with the Italian government following seizure of the creditor resulting in the domestic court recognizing full satisfaction of judgment and release.

\$10 Million Complex Litigation: Represented a South American entity in the domestic prosecution of civil theft, breach of contract, and fraud claims in excess of \$10 million, and prosecution of judgment in the United States, Latin America, and Europe.

Fraud and Asset Tracing Litigation: Represented various companies or investors defrauded by financial advisory or investment advisor firms in litigation and follow up asset tracing across several jurisdictions.

Trademark and Fraud Litigation: Represented major multi-national media television and entertainment channels in connection with local trademark and fraud litigation.

Trademark and Fraud Litigation: Defended a real estate brokerage company in trademark infringement and Lanham Act claims in a bench trial in the Southern District of Florida obtaining full final judgment in favor of client.

\$5 Million Award in International Arbitration: Obtained a \$5 million arbitration award for a Saudi company in an international arbitration matter heard in Washington, D.C. for breach of contract of manufacturing equipment.

Hospitality Industry: Represents domestic and off-shore luxury, boutique, condo-hotels, and destination resorts across several recognized multi-national brands in litigation and pre-litigation matters.

Internal Investigations: Represented the audit committee of radio and television stations in connection with an internal investigation arising from whistleblower allegations.

Internal Investigations: Investigated several allegations of dishonest conduct by the CEO and senior C-level executives of an international banking institution including violations of federal banking laws.

Complex Domestic and International Litigation: Represented a South Florida municipality in defending a challenge to transfer the title of a multimillion dollar race track property.

Complex Domestic and International Litigation: Represented a foreign company in a local dispute post-merger.

Pro Bono: Served as pro bono counsel in a matter involving a petition for the return of a child pursuant to the Hague Convention on the Civil Aspects of International Child Abduction and the International Child Abduction Remedies Act.

Pro Bono: Represented an individual in a post-conviction case who had pled nolo contendere during teenage years to three grams of cocaine possession and conspiracy to traffic. Our client was arrested by federal immigration authorities while returning to the United States from a charity mission.

August 22, 2023

Who's Who Legal Ranks 13 Akerman Lawyers in Nine Practice Areas
May 16, 2022

197 Akerman Lawyers Across the United States
Named to 2019 *Super Lawyers* and *Rising Stars* Lists
July 02, 2019

Pro Bono: Counsel for pro bono indigents in a case against the former South American president and his minister of defense regarding their liability for extrajudicial killings.

Related Professional Experience

- Legal Intern to the Honorable James I. Cohn, United States District Court, Southern District of Florida, 2005

Published Decisions

- *Progressive Waste Sols. of FL., Inc. v. Britt*, 271 So. 3d 27, 28 (Fla. 3d Dist. App. 2018), review denied sub nom. *Progressive Waste Sols. of FL, Inc. v. Britt*, SC19-168, 2019 WL 1219430 (Fla. Mar. 15, 2019)
- *United Country Real Estate, LLC v. United Realty Group, Inc.*, 16-CV-60154, 2017 WL 4324634 (S.D. Fla. Sept. 29, 2017)
- *Hewitt v. Liberty Mutual Group, Inc.*, 268 F.R.D. 681, 682 (M.D. Fla. 2010)
- *Benjamin v. City of Miami*, 14-22800-CIV, 2015 WL 1043671, at *2 (S.D. Fla. Mar. 10, 2015)
- *Luxor Agentes Autonomos de Investimientos, Ltda. v. Intertransfers, Inc.*, 638 Fed. Appx. 925 (11th Cir. 2016) (unpublished), cert. *denied sub nom. Intertransfers, Inc. v. Luxor Agentes Autonomos de Investimientos, Ltda.*, 136 S. Ct. 2493 (2016)
- *Mamani v. Berzain*, 309 F. Supp. 3d 1274, 1282 (S.D. Fla. 2018)

Affiliations

- American Bar Association, Member
- Dade County Bar Association, Member
- Committee on Public International Law, Human Rights and Global Justice of the Florida Bar, The Florida Bar International Law Section, Committee Member
- Miami Jewish Legal Society, Committee Member
- American Jewish Committee, ACCESS Leadership Fellowship

Honors and Distinctions

- *Best Lawyers*, 2024-2025, Listed in Florida for Commercial Litigation
- *Super Lawyers* Magazine 2017-2019, Listed in Florida as a “Rising Star” for International; 2016, Listed in Florida as a “Rising Star” for Business Litigation
- *Who’s Who Legal*, Recommended for Asset Recovery, 2021-2022, 2024