

Practices

Economic Development and Incentives

Feasibility of real estate development projects often depend on the effective identification and implementation of a wide array of federal, state, and local government incentives—from grant programs to bond financings. Effective legal counsel can enhance the viability and ultimate success of sophisticated development projects through conceptualization and procurement of incentive packages.

Akerman's Economic Development and Incentives Practice helps clients throughout the United States in navigating existing incentive programs and custom discretionary economic incentives, creating favorable environments for successful project development. Our track record of representing clients in billions of dollars of transactions has earned us a national reputation as leaders in the field. *Best Lawyers*, *The Legal 500*, and *Law360* regularly include us among the nation's top law firms for real estate, land use and zoning, environmental, and construction law.

Our diverse client roster includes for-profit and nonprofit developers and end users of industrial, affordable housing, and commercial projects. We handle everything from initial analysis and strategizing to closing and post-closing restructuring and compliance in incentive, land use, construction, urban infill, mixed-use development, and other real estate transactions. Our team also counsels clients on Qualified Opportunity Zones and Qualified Opportunity Fund formation, EB-5 financings, tax credit and tax-exempt bond financings, grant

Connect With Us



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Our Team

Related Work

Affordable and
Workforce Housing
Brownfields
Redevelopment
Construction
EB-5 Immigrant
Investor Program
Environment and
Natural Resources
Financial Services
Land Use and
Development
Public Finance
Real Estate
Real Estate Financing

programs, and related incentives, and helps them position their projects for maximum local, state, and federal assistance. Our experience in green and sustainable development, as well as in the reuse and redevelopment of contaminated brownfields sites, draws clients seeking assistance with negotiations, economic impact analyses, and lobbying efforts.

What We Do

- Conceptualization and procurement of local, state, and federal incentive packages
- Tax credit and tax-exempt bond financings, grant programs, and related incentives
- Strategic positioning of projects to maximize assistance at federal, state, and local levels
- Qualitative and quantitative analysis, negotiation services, economic impact analysis, and lobbying
- Public-private partnerships and major development projects
- Green and sustainable development projects
- Brownfields redevelopment projects