

Sectors

International Trade and Customs

The legal landscape for international trade and customs is particularly complex to navigate due to heavy regulation, continuous evolution of trade relations, and the wide range of legal issues across various jurisdictions. Success requires a global approach built on a deep understanding of the ever-changing legal, business, and political factors impacting the cross-border movement of goods and services.

Akerman's International Trade and Customs Practice provides strategic counseling for clients to gain and maintain an advantage in the global marketplace. Recognized by *Chambers Global* for our international trade experience, we assist domestic and multinational companies with all aspects of the cross-border movement of goods and services. Our work includes representing clients before U.S. and foreign regulatory agencies to obtain the licenses and approvals necessary when entering goods into the U.S. market or exporting goods to foreign countries.

We aid clients in overcoming market barriers by helping them understand trade policy and comply with trade laws. Through effective business structuring and negotiation of cross-border agreements, our multilingual team assists clients in achieving the best positioning in the U.S. and in international markets such as Brazil, Mexico, and Spain. Combining our in-depth business and legal insights with our longstanding relationships with policymakers in Washington, Brussels, Brasilia, and other strategic capitals, we help clients identify

Connect With Us



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Our Team

Related Work

International
International Litigation
and Arbitration
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Caribbean
White Collar Crime and
Government
Investigations

opportunities in the United States and abroad and develop entry strategies to overcome market obstacles. Effective business operations require compliance with the law, while efficient solutions demand immediate understanding of nuanced sectors. Our practice is distinguished by our expert knowledge of the law and the sectors affected by international trade.

What We Do

- Antidumping and Countervailing investigations and administrative reviews, anti-circumvention proceedings, and related litigation in the United States and Brazil
- Civil litigation of customs and trade matters before the Court of International Trade
- Implementation, protection, and defense of intellectual property rights through U.S. Customs and Border Protection (CBP)
- Customs counseling, including classification, valuation, country of origin, Foreign Trade Zone operations, audits, investigations, seizures and detentions
- Import and Export Controls compliance, including drafting and implementing compliance manuals, obtaining licenses, audits, due diligence, and representation before relevant federal agencies on actions against licensees
- Product label reviews and guidance on product standards and manufacturing compliance
- Guidance on International Traffic in Arms Regulations (ITAR), Export Administration Regulations (EAR), and Office of Foreign Assets Control (OFAC) compliance, licensing procedures, and economic sanctions compliance
- Investigations before federal regulatory agencies seeking debarment, license penalties, or administrative, civil, and criminal action for international trade activities

- Structuring transactions to take advantage of treaties and trade agreements
- Implementing compliance procedures to comply with the Foreign Corrupt Practices Act (FCPA) and Brazil's Clean Company Act
- Counseling regarding rights afforded under World Trade Organization (WTO), Mercosur, and other multilateral and bilateral trade agreements around the globe
- Preparing notices and representing clients before the Committee on Foreign Investment in the United States (CFIUS)
- Litigation of disputes arising from international transactions
- Drafting and negotiation of multinational agreements such as supply agreements, manufacturing agreements, and distribution agreements
- Guidance and counseling regarding anti-corruption laws