

People



Andrew S. Robins

Co-Chair, Hospitality Sector Team
Co-Chair, Senior Living and Care Sector Team

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” He’s a smart and great lawyer.

- *Chambers USA*

Andy Robins serves as the co-chair of Akerman’s Hospitality Sector Team, a multidisciplinary group providing an extensive range of legal counsel and services to lodging and lifestyle companies, including those in the senior living space. His team is extensively involved in the branding of hotels and residences and the extension of hospitality sector lifestyle branding to active adult and other senior living communities. In this capacity, he works on a broad variety of hotel and resort development, operations and regulatory matters, including the evaluation of litigation. Andy is recognized nationally by *Chambers USA* as a leading authority on the development and structuring of mixed-use real estate projects throughout the United States and globally.

Clients turn to Andy for his depth and scope of experience and his practical approach to addressing the material risks and potential rewards of complex matters within the hospitality sector. He counsels lodging and lifestyle companies on evolving products and works regularly with established and startup branding companies within the hospitality sector. Additionally, Andy advises capital providers on loan restructurings and REO.

Andy also counsels governmental institutions on promoting economic growth through tourism. His work includes the planning and facilitation of new tourism destinations, privatization of publicly owned facilities, structuring of fiscal and monetary incentives to promote investment, and creation of financing mechanisms to supplement development initiatives. He has advised the Republic of Panama, the Commonwealth of Puerto Rico, other Caribbean nations and a variety of municipalities within the United States.

Areas of Experience

Alcohol Beverage
Hospitality
Hospitality Acquisition and Development
Hospitality Operational Matters
Real Estate
Real Estate Financing
Senior Living and Care
Gaming Law

Education

J.D., Syracuse University College of Law, 1979
B.A., State University of New York, 1976, Omicron Delta Epsilon (International Economics and Business Honor Society)

Admissions

Bars

Florida
New York

Related Content

Record Number of Akerman Lawyers Named to *Best Lawyers 2026 Guide*
August 21, 2025

Akerman Earns Top Rankings in 2025 *Chambers USA Guide*
June 09, 2025

Andrew Robins to Speak on Negotiating Hotel Purchase and Sale Transactions
June 27, 2024

Andy is a member of the international Society of Hospitality Consultants and the Urban Land Institute, Recreation Development Council and is a frequent speaker on hotel and resort development and operations.

Notable Work

Hotel Management and Branding Companies: Represent international hotel management and branding companies in connection with mixed-use hotel, branded residential and apartments projects including advice on project governance regimes, management, technical services, and sales and marketing license agreements, securities laws, and related documents and issues.

Mixed-Use Hotel and Residential Resorts: Represent developers in connection with numerous mixed-use resorts in the U.S., Latin America, and the Caribbean under brands including Four Seasons, Ritz Carlton, Ritz-Reserve, St. Regis, and Six Senses.

Acquisition of Boca Raton Resort & Club: Represented an affiliate of MSD Partners in connection with the acquisition of an iconic mixed use resort; ongoing operations work.

Jay Peak, Vermont: Advise the receiver of a mixed-use ski resort in connection with resort operations and significant capital transactions including asset sales.

Eco Resort: Represent the Green Capital Fund and an affiliate of Pegasus Capital Advisors in negotiating a joint venture for development and operation of a 5-star eco-resort in Latin America.

Dune Real Estate Partners: Represented this private equity fund on single asset transactions as well as portfolio acquisitions.

Sagamore Hotel/Ritz-Carlton South Beach and Ritz-Carlton Bal Harbour: Advised client in connection with a complex M&A transaction in which ownership interests in three resorts were combined and our client acquired a one-third interest in all assets.

Published Work and Lectures

- Strafford Webinar, Speaker, “Negotiating Hotel Purchase and Sale Transactions: Key Legal Issues for Buyers and Sellers,” June 27, 2024
- *Law360*, Quoted, “Hotel’s Face Uneven Odds Of Surviving The Pandemic,” April 23, 2021
- *Hotel Business*, Co-Author, “Hotel Closures Due to COVID-19: What to Consider,” April 20, 2020
- *Law360*, Quoted, “Florida Hotels Hunt For Options To Survive Massive Virus Losses,” March 25, 2020
- *Hotel Management*, Author, “7 Tips for Mixed-Use Due Diligence,” September 27, 2019
- *Lodging Magazine*, Author, “A Primer for Mixed-Use Developers,” September 2019
- Akerman and ACC of Central Florida Legal Roundup: Recent Developments and Practice Applications, Presenter, “What’s New in Real Estate,” June 2012

Affiliations

- Urban Land Institute (ULI), Technical Advisory Panel for the Miami Downtown Development Authority on a Downtown Conference Center, Chair
- Urban Land Institute (ULI), Technical Advisory Panel for the City of North Miami, Florida, Member
- Urban Land Institute (ULI), Recreation Development Council, Member
- Urban Land Institute (ULI), Southeast Florida/Caribbean District Council, Executive Committee Member
- The Center for Caribbean and Latin American Development, Founding Member
- American Resort Development Association, Member
- American Bar Association, Real Property, Probate and Trust Law Section, Member
- Florida Bar Association, Condominium and Planned Development Committee of the Real Property, Probate and Trust Law Section, Member

Honors and Distinctions

- *Best Lawyers*, 2022-2026, Listed in Florida for Leisure and Hospitality Law, Real Estate Law
- *The Legal 500*, 2020, Recommended for Real Estate
- *Best Lawyers*, 2020, Named as a “Lawyer of the Year” for Real Estate Law in Boca Raton
- *Best Lawyers*, 2007-2021, Listed in Florida for Real Estate Law - Condominiums and Resorts, Leisure and Hospitality
- *Chambers USA*, 2019-2025, 2007-2017, Ranked Nationwide for Leisure and Hospitality
- *The Legal 500*, 2018-2019, 2013-2015, Recommended for Real Estate and Construction - Real Estate
- *Super Lawyers* Magazine, 2006-2023, Listed in Florida for Real Estate: Business
- *Who’s Who Legal*, 2021-2023, Recommended for Hospitality