


People



Jennifer M. Kramer

Partner, Real Estate
Real Estate Acquisitions and Sales

Boca Raton
T: +1 561 862 4016

jennifer.kramer@akerman.com
vCard

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Jennifer Kramer is a partner in the Real Estate Practice Group and a member of the firm's Hospitality Sector Team. Jennifer works with clients in all facets of commercial real estate transactions, with a strong concentration in the representation of clients in the hospitality sector, including owners, operators, lenders, and developers of hotels, resorts, condominiums, fractional ownership regimes, and mixed-use community developments throughout the United States and abroad. She handles many types of matters in the hospitality sector, including hotel management, hotel operations, vacation ownership, licensing, franchising, development, acquisitions, and sales.

Notable Work

Mixed-Use Hotels and Residential Projects: Represent developers in connection with numerous mixed-use resorts and residential projects in the U.S., Latin America, and the Caribbean, including with respect to management agreements, franchise agreements, and licensing and development agreements.

Sale of Hotel Portfolio: Represented family office in sale of hotel portfolio which included seller financing and negotiation of hotel management agreements prior to sales process commencing.

Keys Property Acquisition: Represented private equity fund in purchase of portfolio of hotels in the Florida Keys.

Miami Beach Hotel Development: Represented private equity fund in preferred equity investment related to the development of a Miami Beach hotel.

Acquisition of Hotel Portfolio: Represented private equity fund in negotiation of franchise agreements with multiple hotel brands in connection with purchase of large hotel portfolio.

Areas of Experience

Hospitality
Hospitality Acquisition and Development
Hospitality Operational Matters
Multifamily Development and Acquisitions
Real Estate
Real Estate Acquisitions and Sales

Education

J.D., Nova Southeastern University, Shepard Broad Law Center, 2007
B.S.W., Florida Atlantic University, 2002, magna cum laude

Admissions

Bars

Florida

Related Content

Leisure Law Insider (Vol. 5) – Winter 2025
Winter 2025

Connect CRE Recognizes Jennifer Kramer, Nora Martins in Annual Real Estate Awards
October 17, 2024

Akerman Sponsors 12th Annual Hotel & Lodging Legal Summit
September 26, 2024

Published Work and Lectures

- Practical Law Company, Co-Author, “Real Estate Leasing: Florida,” 2012

Honors and Distinctions

- *Connect CRE*, 2024 Women in Real Estate Award Winner, Florida & Gulf Coast Region
- *Best Lawyers*, 2025, Listed in Florida for Real Estate Law