# akerman

## People



## Jennifer M. Kramer

Partner, Real Estate Real Estate Acquisitions and Sales

Boca Raton T: +1 561 862 4016

jennifer.kramer@akerman.com vCard

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Jennifer Kramer is a partner in the Real Estate Practice Group and a member of the firm's Hospitality Sector Team. Jennifer works with clients in all facets of commercial real estate transactions, with a strong concentration in the representation of clients in the hospitality sector, including owners, operators, lenders, and developers of hotels, resorts, condominiums, fractional ownership regimes, and mixed-use community developments throughout the United States and abroad. She handles many types of matters in the hospitality sector, including hotel management, hotel operations, vacation ownership, licensing, franchising, development, acquisitions, and sales.

#### Notable Work

1 Hotel South Beach: Represented client in purchase of the 1 Hotel South Beach, a hotel and condominium hotel property which is located within a complicated mixed-use project.

Baker's Cay and Four Seasons Orlando: Represented client as local counsel in purchase of the Baker's Cay resort in Key Largo and the Four Seasons Orlando.

Sale of Hotel Portfolio: Represented family office in sale of hotel portfolio which included seller financing and negotiation of hotel management agreements prior to sales process commencing.

**Keys Property Acquisition**: Represented private equity fund in purchase of portfolio of hotels in the Florida Keys.

**Miami Beach Hotel Development**: Represented private equity fund in preferred equity investment related to the development of a Miami Beach hotel.

**Acquisition of Hotel Portfolio**: Represented private equity fund in negotiation of franchise agreements with multiple hotel brands in connection with purchase of large hotel portfolio.

## Areas of Experience

Hospitality
Hospitality Acquisition and Development
Hospitality Operational Matters
Multifamily Development and Acquisitions
Real Estate
Real Estate Acquisitions and Sales

#### Education

 $\ensuremath{\mathsf{J.D.}}\xspace$  , Nova Southeastern University, Shepard Broad Law Center, 2007

B.S.W., Florida Atlantic University, 2002, magna cum

#### Admissions

#### **Bars**

Florida

## **Related Content**

Akerman Represents South Motors/Vista Motors in its Record-Setting Sale to Morgan Auto Group January 20, 2024

Akerman Honored with M&A Advisor Turnaround Award

March 21, 2023

Akerman Senterfitt Represents XPO, Inc. in its \$365 Million Acquisition of 3PD Holding, Inc.
August 22, 2013

Published Work and Lectures
• Practical Law Company, Co-Author, "Real Estate Leasing: Florida," 2012