

In The News

Allison Nelson Elaborates on Medical Practice M&A Surge During COVID-19 Pandemic to *GlobeSt*

July 15, 2020

Allison Nelson spoke to *GlobeSt* about a recent surge in healthcare M&A transactions involving solo practitioner, mid-sized, and regional medical practices. The economic situation as a result of the COVID-19 pandemic appears to be forcing smaller providers to consider selling or closing their practices, according to the article.

“I see an uptick in physicians selling their practices. If you have a small solo practitioner or even a mid-sized or regional practice group, they’re looking at the uncertainty of where things are going to go with COVID. If there is a large healthcare system that’s coming in and wanting to buy their practice, I think that this is helping them decide to go ahead and sell.”

Nelson added, “I think the individual practitioners have been hit hard [by COVID-19], and even the hospitals, because they’re losing revenue from elective surgery. This is unlike the 2008 downturn, where I didn’t see that much of an impact on the healthcare industry.”

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