

Seminars and Conferences

Akerman Co-Hosts Webinar on How to Successfully Close a Deal

August 26, 2020

1:30 PM ET

Webinar

Akerman will co-host a webinar along with Bardi Co., titled, “How to Take a Deal to the Finish Line.” Akerman’s M&A and Private Equity Practice Co-Chair, [David Birke](#), in addition to [Sergey Kotelnikov](#) and Neda Ghomeshi will participate on the webinar panel, which will discuss the key elements to successfully closing a deal.

Topics will include:

- How to Prepare for a Business Sale
- The M&A Marketing Process
- Primary Function of NDAs and Letters of Intent
- Dos and Don’ts for Sellers

Related People

David F. Birke
Sergey N. Kotelnikov

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