

## People



## Samuel M. Zylberberg

Co-Chair, Real Estate Financing Practice

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vCard

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With more than three decades of national experience in a broad range of real estate transactions, Samuel Zylberberg is a leading authority in the representation of financial institutions, private equity funds and real estate investors in real estate financing transactions (including balance sheet, CMBS, mezzanine, preferred equity, construction, multi-asset and multi-state loans), debt restructurings, and joint ventures. He also regularly advises purchasers and sellers in single-asset and multi-asset acquisitions and dispositions of a wide range of commercial properties.

Samuel's leasing experience includes the representation of landlords and tenants in the leasing of office, retail, hotel, sports arena, and other commercial properties.

### Notable Work

**Various Financings:** Represented Brookfield Asset Management, Fortress Investment Group, Morgan Stanley, Atalaya Capital Management, Citi and Goldman Sachs, among others, in many billions of dollars of financing (and workout/restructures).

**Atalaya Capital Management:** Representing Atalaya Capital Management in numerous transactions including its construction financing (as lender) and preferred equity investment in a joint venture to construct the flagship Ritz Carlton Hotel in Manhattan.

**Fortress:** Represented Fortress in numerous transactions including in its (i) multi-step acquisition and financing of the Shore Club Hotel in Miami Beach, FL, (ii) acquisition of an existing condominium property from all of its owners for the redevelopment as a new condominium in Sunny Isles, FL, and (iii) refinancing (as lender) of a residential/retail tower overlooking Central Park, New York, which will be the tallest residential tower in the United States.

**CL Investment Group:** Represented CL Investment Group in its joint venture investment in several major Mid-town Manhattan

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### Areas of Experience

Real Estate  
 Real Estate Acquisitions and Sales  
 Real Estate Financing  
 Commercial Leasing and Development  
 Distressed and Special Assets  
 Distressed Property  
 Project Finance and Development

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### Education

J.D., Fordham University School of Law, 1987,  
*Fordham Law Review*  
 B.S., Brooklyn College, 1983, magna cum laude

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### Admissions

#### Bars

New York

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### Related Content

Akerman Sponsors the CREFC Capital Markets Conference  
 September 28, 2023

Record Number of Akerman Lawyers Named to *The Best Lawyers in America 2024 Guide*  
 August 22, 2023

Akerman Ranked Among Top M&A and Private Equity Law Firms in United States by *International Financial Law Review*  
 July 17, 2023

development transactions including with Extell Development Company (94th and Third Ave) and Magnum Real Estate Group (Post Portfolio).

**Brookfield Asset Management Inc.:** Represented Brookfield Asset Management Inc. and its affiliates in their (i) \$14.4 billion acquisition of the approximately 66 percent of common stock of GGP Inc. (f/k/a General Growth Properties Inc.) not already owned, (ii) \$2.8 billion acquisition of all of the outstanding common shares of Rouse Properties, Inc. not already owned (n/k/a Brookfield Properties).

**Lindsay Goldberg:** Represented Lindsay Goldberg in its sale to (i) Choice Hotels of the WoodSpring Suites brand for \$231 million, including the management of 240 extended-stay hotels in 35 states and (ii) Brookfield Asset Management of 107 WoodSpring Suites properties for \$767.7 million.

**General Electric/NBC:** Represented GE/NBC in its sale of 30 Rockefeller Plaza to Comcast.

**Amazon Facility Lease:** Represented client in the purchase of a one million square foot distribution facility in central Florida leased to Amazon.

**Providence Equity Partners:** Represented Providence Equity Partners in its NYC headquarters lease at 9 West 57th street in midtown Manhattan.

**General Electric:** Represented GE in various leases including its lease, as tenant, at 30 Rockefeller Plaza, and of a technology center in Masdar City, Abu Dhabi.

**Continuum Health Partners:** Represented Continuum Health Partners in the sale of its landlord interest in a ground lease at 1080 Amsterdam Avenue, NYC.

**Century 21 Department Store:** Represented Century 21 Department Store lease from Vornado Realty Trust of retail space at Queens Center NYC and Paramus Mall, New Jersey.

**Museum of Jewish Heritage:** Represented Museum of Jewish Heritage in its ground lease of land from the Port Authority for construction of the Museum of Jewish Heritage.

**Kodak:** Represented Kodak in a lease for portions of Eastman Business Park in Rochester, New York.

**New York Racing Association:** Represented New York Racing Association in its lease from New York State of its racetracks at Belmont, Saratoga, and Aqueduct.

## Honors and Distinctions

- *The Best Lawyers in America*, 2020-2024, Listed in New York for Real Estate Law
- *Super Lawyers Magazine*, 2008-2011, 2015-2020, Listed in New York for Real Estate: Business
- *International Financial Law Review (IFLR) 1000*, 2016-2020, 2023, Listed as a “Notable Practitioner” for Real Estate Acquisitions and Real Estate Finance