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People



Robert M. Poppell

Partner, Real Estate

Orlando T: +1 407 419 8475

robert.poppell@akerman.com vCard

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Having successfully represented prominent developers and home builders, Robert Poppell maintains a vibrant real estate development and transactional practice. He represents developers of large scale, mixed-use planned developments, as well as residential home builders, in connection with acquisitions, sales, planning, operations, and governance structures for phased and jointly developed communities; developers of neighborhood to regional shopping centers; and end-user, out parcel, and retail purchasers in connection with large scale expansion programs, including the financing transactions related to all of these projects.

Robert's recent significant representations include the acquisition and development work associated with a number of mixed-use projects valued at several million dollars, including commercial, apartment, single-family, and condominium components. Robert has previously completed acquisitions of an approximately 4,000 acre proposed large scale mixed-use DRI in Sumter County, Florida, and an 1,800 acre existing mixed use DRI in Volusia County, Florida. He also served as lead transactional counsel for a state-wide bank branch site acquisition program involving hundreds of sites over a several year time frame, and numerous state-wide finished lot and raw land acquisitions for single family residential development. Robert's diverse experience in the real estate sector gives him a keen awareness in proactively addressing his clients' concerns and paving the way for a successful outcome.

Notable Work

Residential Development Transactions: Represented national home builders in all phases of residential development, including contract negotiation and administration, title insurance, residential sales, and community governance.

Lakeside Village, Horizons West: Represented developer in Orange County, Florida. The project includes mixed-use development of residential and commercial.

Areas of Experience

Real Estate Residential Land Acquisitions and Development Multifamily Development and Acquisitions Real Estate Acquisitions and Sales Real Estate Financing Commercial Leasing and Development Distressed Property Lease Restructuring and Workouts

Education

J.D., University of Florida Levin College of Law, 1987, with honors B.B.A., University of North Florida, 1984

Admissions

Bars

Florida

Related Content

The Legal 500 Ranks Akerman Among Top National Firms June 14, 2024

Akerman Sponsors Annual CREW Orlando Celebration of Champions November 10, 2023

Record Number of Akerman Lawyers Named to The Best Lawyers in America 2024 Guide August 22, 2023 Land Acquisitions: Represented client as lead transactional counsel in acquisition of 3,800 acre tract, planned for development as DRI, in Sumter County, Florida.

Land Acquisitions: Represented financial institution as lead transactional counsel for a retail bank branch roll out, involving hundreds of sites, across the State of Florida.

Master Planned Residential: Represented developers as lead counsel for numerous master planned residential communities

Southcase DRI/PD: Represented developer in Orange County, Florida. The project includes mixed-use development of residential, commercial, and light industrial.

St. Augustine Centre DRI: Represented developer in St. Johns County, Florida. The project includes mixed-use development of residential, commercial, and light industrial.

LPGA DRI: Represented developer in Volusia County, Florida. The project includes mixed-use development of residential and commercial.

Victor Posner City Center DRI: Represented developer in Polk County, Florida. The project includes mixed-use development of residential and commercial.

Affiliations

- The Florida Bar, Real Property, Probate, and Trust Law Section, Member
- The Florida Bar, Business Law Section, Member
- Orange County Bar Association, Member

Honors and Distinctions

- Best Lawyers, 2015-2025, Listed in Florida for Real Estate Law
- *Super Lawyers* Magazine, 2016-2019, Listed in Florida for Real Estate: Business
- The Legal 500, 2011, Recommended for Real Estate