


People



## Scott Wasserman

Chair, Automotive Retail Practice

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vCard

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Scott Wasserman is Co-Deputy Chair of Akerman's Corporate Practice Group and Chair of its Automotive Retail Practice. With vast experience in a range of corporate and M&A matters, Scott structures and negotiates complex business transactions, including M&A, leveraged buyouts, recapitalizations, venture and growth capital investments, debt and equity financings, joint venture agreements, and securities offerings. Scott represents numerous public companies, private equity funds and other private companies in a variety of industries, including automotive retail, distribution, logistics, technology, real estate investment trust, and healthcare. In the automotive retail industry, his representations have included the largest automotive retailers, private equity funds, private dealership groups owning multiple stores, and individual dealers in transactions involving over 300 dealerships.

Repeatedly recognized for his work, Scott has been ranked by such leading industry publications as *The Legal 500*, *Daily Business Review*, and *Florida Trend*.

### Notable Work

**The GEO Group:** Represented The GEO Group Inc. (NYSE: GEO) in numerous acquisitions including the acquisition of BI Incorporated for \$415 million, Community Education Centers for \$360 million and LCS Corrections Services, Inc. for \$302 million.

**AutoNation, Inc.:** Represented AutoNation, Inc. (NYSE: AN) in numerous transactions involving the purchase and sale of more than 200 automotive retail dealerships.

**XPO, Inc.:** Represented XPO, Inc. (NYSE: XPO) in multiple acquisitions, including 3PD Holdings, Inc. for \$365 million.

**MagicJack:** Represented MagicJack (NASDAQ: CALL) in its acquisition of Broadsmart, Inc.

### Areas of Experience

Corporate  
Automotive Retail  
Venture Capital and Emerging Growth Companies  
M&A and Private Equity  
Financial Services

### Education

J.D., University of Pennsylvania Law School, 1993, cum laude, University of Pennsylvania Law Review  
B.B.A., University of Texas, 1990, Highest Honors

### Admissions

#### Bars

Florida

### Related Content

Record Number of Akerman Lawyers Named to *The Best Lawyers in America* 2024 Guide  
August 22, 2023

Akerman Honored with M&A Advisor Turnaround Award  
March 21, 2023

Akerman Team Represents Prime Automotive Group in \$880 Million Sale of Assets  
November 23, 2021

**REIT:** Represented Fortune 500 business services company in sale of a private REIT for \$136 million.

**Republic Services, Inc.:** Represented Republic Services, Inc. in connection with its industry-transforming \$12.9 billion merger with Allied Waste Industries, Inc. in 2008.

**Dade Paper & Bag:** Represented clients in the combination of an Audax Group portfolio company with Dade Paper & Bag, to form one of the largest independent distributors of food service and janitorial supplies in the country, with combined sales of over \$1 billion.

## Affiliations

- The Florida Bar, Member
- Association for Corporate Growth, Florida Capital Connection, Past Board Member
- Put Something Back

## Honors and Distinctions

- *Best Lawyers*, 2020-2025, Listed in Florida for Corporate Law, Leveraged Buyouts and Private Equity Law, and Mergers and Acquisitions Law
- *Daily Business Review*, 2016, Named “Top Dealmaker of the Year: Corporate ”
- *Daily Business Review*, 2014, Named “Top Dealmaker of the Year: Corporate Domestic”
- *The Legal 500* 2009, 2011, Leading lawyer for Mergers, Acquisitions & Buyouts: M&A National Middle Market
- *Florida Trend’s* Legal Elite, 2007
- *South Florida Legal Guide* 2002, Top Lawyers List